

Date March 6, 2017

WHEREAS, Fleet Maintenance requested the Finance Department Procurement Division to solicit bids for purchase of nineteen (19) replacement vehicles and three (3) additional vehicles for city-wide use; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V17-047 to nineteen (19) potential bidders with five (5) bidders responding; and

WHEREAS, the low dollar compliant bids for ITEMS 1, 4, 5, 6, 7, 8, 10 and 14 were received from Stew Hanson Dodge City, 12103 Hickman Road, Des Moines, IA 50323, Dan Boettcher, General Manager, at a total cost of \$741,329.00; and

WHEREAS, the low dollar compliant bids for ITEMS 3, 9, 11, 12 and 13 were received from Dewey Ford, 3055 SW Delaware, Ankeny, IA 50021, Dan Boettcher, General Manager, at a total cost of \$348,640.00; and

WHEREAS, funding in the amount of \$963,613.00 is available from CM024021/Equipment Replacement, and funding in the amount of \$126,356.00 is available from PW247411/Public Works Sanitary Sewer maintenance, (55%) and PW247413/Public Works Storm Sewer Maintenance (45%); and

WHEREAS, the Procurement Administrator and the Fleet Maintenance Manager recommends approval of the low dollar compliant bids;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the aforementioned low dollar compliant bids for various vehicles at a total cost of \$1,089,969.00.

Approved as to form:

Moved by \_\_\_\_\_ to adopt

Ann DiDonato  
Ann DiDonato  
Assistant City Attorney

(Council Communication No. 17-258)

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GATTO				
GRAY				
HENSLEY				
MOORE				
WESTERGAARD				
TOTAL				

MOTION CARRIED

APPROVED

\_\_\_\_\_  
Mayor

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
City Clerk

41B

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION									
		Vehicles	Fleet Maintenance	Bid No. V17-047					
Bidder		Wilson Toyota	Bob Brown Chevrolet	Stew Hansen Dodge City	Dewey Ford	Stivers Ford	State of Iowa Department of Administrative Contracts		
Address		2212 S. Duff Ave.	3600 111th Street	12103 Hickman Rd.	3055 SW Delaware	1450 E.			
City		Ames, IA 50010	Urbandale, IA 50322	Urbandale, IA 50323	Ankeny, IA 50021	50263			
Terms				Net 30		Net 30			
FOB:						Des Moines			
Delivery:		15 days				90 - 250 days			
ITEM 1 (3-Eng, 3-Pwk, 1-CD, 1-CMO)		EPA						Hansens Dodge	Karl Chevrolet
8-5600 GVWR Extended Cab Pickup Truck				\$26,994.00	\$23,964.00	\$26,099.00	\$25,850.00	\$24,203.00	\$27,275.62
Make/Model/Year		City	Chevy Silverado	Ram Quad Cab 1500,		Ford F150,	Ram Quad Cab		Chevy
EPA city mpg rating				1500.4wd, 2017	2017		2017	1500, 2017	
NET BID			17	16	18	18	16		COMPACT PICKUP
ITEM 2-No Award based on EPA fuel rating		MPG						Dewey	
1-Conventional Midsize Four Door Sedan				\$22,990.00	\$20,040.00	\$17,321.00	\$17,688.00	\$16,950.00	
Item 2 OR 3 awarded based on NET BID		ratings	Toyota Camry LE/2017	Chevrolet Malibu LS, 2017		Ford Fusion, 2017	Ford Fusion, 2017		
Make/Model/Year				24	27		21	21	
EPA city mpg rating			33,406.67	\$29,299.26	\$29,225.76	\$29,592.76	\$28,854.76		
NET BID			\$33,406.67	\$29,299.26	\$29,225.76	\$29,592.76	\$28,854.76		
ITEM 3 (PD)		applied						Dewey	
1 - Hybrid Midsize four Door Sedan				\$26,807.00	\$26,096.00	\$22,903.00	\$23,056.00	\$22,925.00	
Make/Model/Year			Toyota Camry Hybrid LE/2017	Chevrolet Malibu Hybrid, 2017		Ford Fusion Hybrid, 2017	Ford Fusion Hybrid, 2017		
EPA city mpg rating			42	49		43	43		
REC. HYBRID AWARD			\$32,759.38	\$31,198.04	\$28,716.95	\$28,869.95	\$28,738.95		
NET BID			\$32,759.38	\$31,198.04	\$28,716.95	\$28,869.95	\$28,738.95		
ITEMS 1-3 NET BID EVALUATION FORMULA: Bid amount + [(100,000 miles divided by EPA MPG rating) X (\$2.50per gallon)] = Net Bid.									
ITEM 4- Public Works									
1 Each - 19,500 GVWR Regular Cab Pickup Truck w/ Service Body				\$63,990.00	\$65,592.00	\$68,144.00			
Make/Model/Year				Ram 5500, 2017	Ford F550, 2017	Ford F550, 2017			
Service Body Make/Model				Knapheide 6108054T	Knapheide 6108054T	Knapheide 6108054T			
Snow Plow Make/Model				Western 1UTMVPP95	Western 1UTMVPP95	Western 1UTMVPP95			
ITEM 5- Parks and Recreation								"NO BID" FROM:	
1 Each - 16,500 GVWR Crew Cab Pickup Truck w/ Dump Box				\$55,997.00	\$58,340.00	\$59,868.00		Charles Gabus ford	
Make/Model/Year				Ram 4500, 2017	Ford F450, 2017	Ford F450, 2017			
Stainless Steel Dump Box Make/Model				Crysteel E-Tipper	Crysteel E-Tipper	Crysteel E-Tipper		Ames Ford Lincoln	
Snow Plow Make/Model				Western 1UTMVPP95	Western 1UTMVPP95	Western 1UTMVPP95			
Stainless steel calculated upgrade cost (inc. in bid)				\$2,476.00					
1 Each - 16,500 GVWR Crew Cab Pickup Truck w/ Dump Box				\$53,521.00	\$55,864.00	\$57,392.00			
Make/Model/Year				Ram 4500, 2017	Ford F450, 2017	Ford F450, 2017		Honda of Ames	
Carbon Steel Dump Box Make/Model				Crysteel E-Tipper	Crysteel E-Tipper	Crysteel E-Tipper		Hummels Nissan	
Snow Plow Make/Model				Western 1UTMVPP95	Western 1UTMVPP95	Western 1UTMVPP95			
ITEM 6- Public Works								International Motorwerks	
1 Each - 19,500 GVWR Regular Cab Pickup Truck w/Dump Box				\$54,945.00	\$56,301.00	\$58,581.00		Karl Chevrolet	
Make/Model/Year				Ram 5500, 2017	Ford F550, 2017	Ford F550, 2017		Noble Ford	
Stainless Steel Dump Box Make/Model				Crysteel E-Tipper	Crysteel E-Tipper	Crysteel E-Tipper		Shottenkirk chevrolet	
Snow Plow Make/Model				Western 1UTAVPP95	Western 1UTAVPP95	Western 1UTAVPP95			
Stainless steel calculated upgrade cost (inc. in bid)				\$2,476.00					
1 Each - 19,500 GVWR Regular Cab Pickup Truck with Dump Box				\$52,469.00	\$53,825.00	\$56,205.00			
Make/Model/Year				Ram 5500, 2017	Ford F550, 2017	Ford F550, 2017			
Carbon Steel Dump Box Make/Model				Crysteel E-Tipper	Crysteel E-Tipper	Crysteel E-Tipper			
Snow Plow Make/Model				Western 1UTAVPP95	Western 1UTAVPP95	Western 1UTAVPP95			
ITEM 7-Library									
1 Each - 9000 GVWR Full Size Cargo Van				\$37,402.00	\$38,690.00	\$37,929.00			
Make/Model/Year				Ram Promaster, 2017	Ford Transit, 2017	Ford Transit R2C, 2017			
ITEM 8- CMO Facilities									
1 Each - 9500 GVWR Full Size Cargo Van				\$32,893.00	\$35,502.00	\$33,471.00			
Make/Model/Year				Ram Promaster, 2017	Ford Transit, 2017	Ford Transit W2C, 2017			
ITEM 9- Engineering									
1 Each - 19,500 GVWR Sign Truck w/Aerial Lift & Service Body					\$128,692.00	\$133,488.00			
Make/Model/Year						Ford F550, 2017			
Service Body Make/Model						Knapheide 6132D540J			
Telescoping Aerial Lift Make/Model						Dura Lift DHTS-30FP			
Air Compressor Make/Model						VMAC			

41B

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION						
	Vehicles	Fleet Maintenance	Bid No. V17-047			
	Opened: 02/08/17	Opened by: mv	Req. # -			
Bidder	Wilson Toyota	Bob Brown Chevrolet	Stew Hansen Dodge City	Dewey Ford	Stivers Ford	
Address	2212 S. Duff Ave.	3600 111th Street	12103 Hickman Rd.	3055 SW Delaware	1450 E.	State of Iowa Department of
City	Ames, IA 50010	Urbandale, IA 50322	Urbandale, IA 50323	Ankeny, IA 50021	50263	Administrative Contracts
<b>ITEM 10- Engineering</b>						
2 Each - 19,500 GVWR Signal Truck w/ Aerial Lift & Service Body				\$100,999.000	\$102,357.00	\$106,788.00
Make/Model/Year			Ram 5500, 2017	Ford F550, 2017	Ford F550, 2017	
Service Body Make/Model			Knaphaide 6132DJ4J	Knaphaide 6132DJ4J	Knaphaide 6132DJ4J	
Articulated Aerial Lift Make/Model			Dura Lift	Dura Lift	Dura Lift	
<b>ITEM 11-Engineering</b>						
25,900 GVWR Signal Truck w/Hydraulic Crane				\$138,195.00	\$138,810.00	
Make/Model/Year				Ford F650, 2017	Ford F650, 2017	
Hydraulic Crane Make/Model				Copma 108.2	Copma 108.2	
Platform Bed Make/Model				Knaphaide PUMXT-143C	Knaphaide PUMXT-143C	
Lift Gate Make/Model				Tommy Gate 62-92-1610TP41	Tommy Gate 62-92-1610TP41	
<b>ITEM 12- Police</b>						
1 Each - 9500 GVWR Cargo Van				\$29,350.00	\$30,588.00	
Make/Model/Year				Ford Transit, 2017	ford Transit, W9C, 2017	
<b>ITEM 13-Police</b>						
1 Each - 9500 GVWR Cargo Van				\$29,500.00	\$30,588.00	
Make/Model/Year				Ford Transit, 2017	Ford Transit W24, 2017	
<b>ITEM 14-Public Works</b>						
2 Each - 9,500 GVWR Service Body Truck				\$51,196.00	\$54,199.00	\$56,356.00
Make/Model/Year			Ram 3500, 2017	Ford F350, 2017	Ford F350, 2017	
Service Body Make/Model			Knaphaide KC108M14795	Knaphaide KC108M14795	Knaphaide KC1U8M1478 J	