



# Roll Call Number

Agenda Item Number

43 C

Date May 22, 2017

WHEREAS, the Street Maintenance Division of the Public Works Department, along with the City of West Des Moines, Polk County and 24 other public entities representing the Central Iowa Salt Group (CISG) wished to solicit joint bids for rock salt for delivery to the Metropolitan Salt Storage Facility, and to individual CISG agencies storage facilities; and

WHEREAS, the City of West Des Moines through its Public Works Department, on behalf of CISG, solicited invitation for bids by advertisement and mailing to seven (7) potential bidders with six (6) bids received; and

WHEREAS, the low dollar compliant bid for delivery to the metropolitan storage facility was received from Hutchinson Salt Co., PO Box 346, Paola, KS 66071, Larry Bingham, President, at a unit cost of \$53.67/ton, or \$375,690.00 for 7,000 tons; and

WHEREAS, Municipal Code section 2-726(f) authorizes the procurement of goods and/or services from contracts that have been competitively established through cooperative group contracting consortiums for state government departments, institutions, agencies and political subdivisions, without conforming to the competitive bidding requirements of the Procurement Division; and

WHEREAS, funding is available from PW240402/Street Maintenance for a total cost of \$375,690.00; and

WHEREAS, the Procurement Administrator and the Public Works Department recommend approval of the low dollar compliant bid;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the low dollar compliant bid for rock salt as submitted by Hutchinson Salt Co. at a total cost of \$375,690.00.

Moved by \_\_\_\_\_ to adopt

*[Handwritten signature]*

Approved as to form:

*[Handwritten signature: Ann DiDonato]*  
Ann DiDonato  
Assistant City Attorney

(Council Communication No. 17-426

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GATTO				
GRAY				
HENSLEY				
MOORE				
WESTERGAARD				
TOTAL				
MOTION CARRIED	APPROVED			

## CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Mayor

City Clerk

**2017-18 Granular Deicer Bid  
for Ice Control  
CENTRAL IOWA SALT GROUP (CISG)  
Administered by the City of West Des Moines**

	Bid Option 1 Post Season Estimated Tonnage	Bid Option 1 - Post Season Cost/Ton							Bid Option 1 - Post Season/Pre-Treated Cost/Ton (Optional)							Bid Option 2 Pre-Season Estimated Tonnage	Bid Option 2 - Pre-Season Cost/Ton							Bid Option 2 - Pre-Season/Pre-Treated Cost/Ton (Optional)							Bid Option 3 Pre-Season Metro Shed Estimated Tonnage
Entity	Bidders:	Central Salt	Cargill	Compass	Hutchinson	Independent	Morton	Black Strap	Central Salt	Cargill	Compass	Hutchinson	Independent	Morton	Black Strap		Central Salt	Cargill	Compass	Hutchinson	Independent	Morton	Black Strap	Central Salt	Cargill	Compass	Hutchinson	Independent	Morton	Black Strap	
City of Adel P. O. Box 248 208 N. 5th Street Adel, IA 50003	0															300	\$59.23	\$87.75	\$98.06	\$57.67	\$74.30	No Bid	\$63.90	\$79.73	\$100.00	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Ankeny Public Works Department 715 SW 3rd Street Ankeny, Iowa 50021	0															1,500	\$55.85	\$85.50	\$94.60	\$53.67	\$69.08	No Bid	\$64.60	\$76.35	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Bondurant 306 1st Street Bondurant, IA 50035	0															200	\$59.99	\$85.50	\$93.54	\$55.67	\$70.85	No Bid	\$65.90	\$80.49	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Carlisle 195 N. 1st Street Carlisle, Iowa 50047	50	\$68.63	\$85.50	\$93.25	\$61.17	\$73.24	No Bid	\$68.00	\$89.13	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	100	\$60.78	\$85.50	\$93.25	\$57.67	\$73.24	No Bid	\$63.00	\$81.28	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Clive Public Works Department 9289 University Blvd. Clive, Iowa 50053	0															650	\$55.93	\$85.50	\$94.60	\$53.67	\$71.66	No Bid	\$63.90	\$76.43	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	
Dallas City Engineers Office 2340 250th Street Adel, Iowa 50003	1,200	\$67.82	\$87.75	\$98.06	\$60.67	\$73.30	No Bid	\$67.50	\$88.32	\$100.00	No Bid	No Bid	No Bid	No Bid	No Bid	0															
City of Des Moines 216 SE 5th Street Des Moines, Iowa 50309	0															0															7,000
City of Grimes 900 N. Main Street Grimes, Iowa 50111	0															146	\$61.89	\$85.50	\$95.49	\$53.67	\$71.73	No Bid	\$62.00	\$82.39	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Indianola Public Works Department 706 N. 6th Street Indianola, Iowa 50125	100	\$67.22	\$85.50	\$93.25	\$59.67	\$66.57	No Bid	\$67.00	\$87.72	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	225	\$59.88	\$85.50	\$93.25	\$53.67	\$66.57	No Bid	\$62.25	\$80.38	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Johnston Public Works Department 6400 NW Beaver Drive Johnston, Iowa 50131	0															550	\$55.98	\$85.50	\$94.89	\$53.67	\$71.61	No Bid	\$63.90	\$76.48	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Knoxville Public Works Department 305 S. 3rd Street Knoxville, Iowa 50138	0															200	\$59.95	\$83.75	\$89.27	\$62.67	\$66.54	No Bid	\$63.90	\$80.45	\$95.50	No Bid	No Bid	No Bid	No Bid	No Bid	
Madison County 1105 E Court Avenue Winterset, Iowa 50273	300	\$67.32	\$87.75	\$98.06	\$62.03	No Bid	No Bid	\$65.50	\$87.82	\$100.00	No Bid	No Bid	No Bid	No Bid	No Bid	100	\$60.23	\$87.75	\$98.06	\$56.03	No Bid	No Bid	\$61.50	\$80.73	\$100.00	No Bid	No Bid	No Bid	No Bid	No Bid	
Marion City Engineers Office 402 Willets Drive Knoxville, Iowa 50138	500	\$68.11	\$83.75	\$89.27	\$63.67	\$66.54	No Bid	\$67.45	\$88.61	\$95.50	No Bid	No Bid	No Bid	No Bid	No Bid	700	\$57.86	\$83.75	\$89.27	\$62.67	\$66.54	No Bid	\$63.50	\$78.36	\$95.50	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Mitchellville 201 Cotton Ave. Mitchellville, IA 50169	0															60	\$61.10	\$85.50	\$92.96	\$55.17	\$74.00	No Bid	\$64.90	\$81.60	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Newton Public Works Department 1700 N. 4th Avenue West Newton, Iowa 50208-1926	0															550	\$58.41	\$83.75	\$91.26	\$59.67	\$73.84	No Bid	\$65.90	\$78.91	\$95.50	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Norwalk 705 North Avenue Norwalk, Iowa 50021	0															500	\$57.27	\$85.50	\$94.60	\$53.67	\$74.26	No Bid	\$63.40	\$77.77	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	

43C



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for Ice Control  
CENTRAL IOWA SALT GROUP (CISG)  
Administered by the City of West Des Moines

Entity	Bid Option 1 Post Season Estimated Tonnage	Bid Option 1 - Post Season Cost/Ton							Bid Option 1 - Post Season/Pre-Treated Cost/Ton (Optional)							Bid Option 2 Pre-Season Estimated Tonnage	Bid Option 2 - Pre-Season Cost/Ton							Bid Option 2 - Pre-Season/Pre-Treated Cost/Ton (Optional)							Bid Option 3 Pre-Season Metro Shed Estimated Tonnage
	Bidders:	Central Salt	Cargill	Compass	Hutchinson	Independent	Morton	BlackStrap	Central Salt	Cargill	Compass	Hutchinson	Independent	Morton	BlackStrap		Central Salt	Cargill	Compass	Hutchinson	Independent	Morton	BlackStrap	Central Salt	Cargill	Compass	Hutchinson	Independent	Morton	BlackStrap	
City of Pella Public Works Department 100 Truman Road Pella, Iowa 50219	200	\$68.42	\$83.75	\$88.10	\$61.67	No Bid	No Bid	\$68.40	\$88.92	\$95.50	No Bid	No Bid	No Bid	No Bid	No Bid	0															
City of Perry 1102 Willis Ave., Suite 300 Perry, Iowa 50220	0															200	\$59.98	\$87.75	\$99.48	\$56.03	\$72.95	No Bid	\$63.90	\$80.48	\$100.00	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Pleasant Hill 1600 S. Pleasant Hill Blvd Pleasant Hill, Iowa 50327	0															500	\$57.27	\$85.50	\$94.60	\$53.67	\$71.82	No Bid	\$64.90	\$77.77	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Pleasantville 108 W. Jackson Street Pleasantville, Iowa 50225	0															0															72
City of Polk City Public Works Department 301 Northside Drive Polk City, Iowa 50226	0															250	\$59.63	\$85.50	\$95.49	\$56.03	\$69.52	No Bid	\$64.90	\$80.13	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Urbandale Public Works Department 9401 Hickman Road Urbandale, Iowa 50322	0															1,300	\$55.41	\$85.50	\$94.89	\$53.67	\$72.29	No Bid	\$62.95	\$75.91	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	
Warren City Engineers Office 301 N. Buxton Indianola, Iowa 50125	500	\$67.34	\$85.50	\$93.25	\$54.67	\$66.17	No Bid	\$66.90	\$87.84	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	500	\$56.43	\$85.50	\$93.25	\$53.67	\$66.17	No Bid	\$62.95	\$76.93	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	
City of Waukee Public Works Department 1205 6th Street Waukee, Iowa 50263	0															200	\$59.89	\$87.75	\$95.49	\$56.67	\$73.07	No Bid	\$64.95	\$80.39	\$100.00	No Bid	No Bid	No Bid	No Bid	No Bid	340
City of West Des Moines Public Works Department 560 South 16th Street West Des Moines, Iowa 50265	0															0															2,200
City of Windsor Heights Public Works Department 1133 66th Street Windsor Heights, Iowa 50311	0															200	\$59.99	\$85.50	\$94.60	\$53.67	No Bid	No Bid	\$66.90	\$80.49	\$97.50	No Bid	No Bid	No Bid	No Bid	No Bid	337
City of Woodward 105 E. 2nd St. Woodward, IA 50276	0															25	\$62.75	\$87.75	\$98.35	\$60.17	No Bid	No Bid	\$67.90	\$83.25	\$100.00	No Bid	No Bid	No Bid	No Bid	No Bid	
<b>SUBTOTALS</b>	<b>2,850</b>															<b>8,956</b>															<b>9,949</b>

		Central Salt	Cargill	Compass	Hutchinson	Independent	Morton	BlackStrap
Bid Option 3 - Metro Salt Storage Facility Estimated Tonnage:	9,949	\$59.72	\$85.50	\$94.60	\$53.67	\$71.73	No Bid	\$70.90
Total Estimated Tonnage, Bid Options 1, 2, 3:		21,755						

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