

Agenda Item Number

June 12, 2017 **Date** 

## AMENDMENT TO AGREEMENT WITH CARNEY & APPLEBY, PLC TO PROVIDE STATE LEGISLATIVE LOBBYING SERVICES

WHEREAS, State legislation and funding issues have significant impact on City services and infrastructure; and

WHEREAS, on November 7, 2016, by Roll Call No. 16- 1928, the City Council approved an Agreement for State Legislative Lobbying Services in which Carney & Appleby, P.L.C. provides State legislative lobbying services representing the City's interests with the Iowa legislature for an annual fee of \$42,000; and

WHEREAS, during the 2017 legislative session, Carney & Appleby, P.L.C. provided services on additional issues and increased communications with City staff and Council members, along with additional services including media communications, beyond the scope of services provided for in the Agreement; and

WHEREAS, City staff have negotiated an Amendment to the Agreement, a copy of which is on file in the City Clerk's Office, to add such additional services and to increase the annual payment to \$55,000 in order to compensate Carny & Appleby, P.L.C. for all services rendered, beginning with the June 2017 monthly payment for services.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Des Moines, Iowa, that the above described Amendment to Agreement for State Legislative Lobbying Services is hereby approved and the City Manager is authorized to execute such Amendment on behalf of the City.

Moved by \_\_\_\_\_\_ to Approve.

Approved as to Form

Inn Di Dinate

Ann DiDonato, Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT	CERTIFICATE	
COWNIE					I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said	
COLEMAN						
GATTO					City of Des Moines, held on the above date, among	
GRAY			)		other proceedings the above was adopted.	
HENSLEY					THE AND THE PROPERTY AND A SAME AND A SA	
MOORE					IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.	
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Mayor

## AMENDMENT TO

## AGREEMENT FOR STATE LEGISLATIVE LOBBYING SERVICES BY AND BETWEEN THE CITY OF DES MOINES, IOWA, AND CARNEY & APPLEBY, P.L.C.

THIS AMENDMENT is made as of <u>func</u>, 2017, to the above named Agreement by and between the City of Des Moines, Iowa (City) and Carney & Appleby, P.L.C. (Carney & Appleby) (the "Agreement").

WHEREAS, on November 7, 2016, by Roll Call No. 16- 1928, the City Council approved the Agreement in which Carney & Appleby provides State legislative lobbying services representing the City's interests with the Iowa legislature; and

WHEREAS, the parties desire to modify the Scope of Services and payment, as described below.

NOW, THEREFORE, in consideration of the mutual promises contained herein, the Agreement is amended as follows:

- 1. Section 2 Services will be modified by increasing the issues on which services will be provided to an additional 4 or 5, with such issues to be assigned by the City per each legislative session. In addition, increased communication with City staff and Council members shall be provided, as requested by the City and assistance with media requests and communication strategy as issues develop, all as requested by the City.
- 2. Section 4 Fees, Payment will be modified by increasing the annual fee to \$55,000, beginning with the June 2017 monthly payment for services.
- 3. Except as set forth above, the Agreement is unchanged.

IN WITNESS WHEREOF, the parties hereto have executed this Amendment to be executed on its behalf by its duly authorized representatives.

CITY OF DES MOINES, IOWA

Scott Sanders, City Manager

CARNEY & APP Douglas Struyk, Partner