

Agenda Item Number

Date October 23, 2017

WHEREAS, the City Treasurer is responsible for managing and investing the City's funds in accordance with the investment policy approved by the City Council; and

WHEREAS, the City's investment portfolio consists of two major categories: pooled cash and investments and non-pooled cash and investments.

WHEREAS, previous Treasurer's Reports have been received and filed on Roll Calls 16-1220, 16-1837, a Council Work Session on May 1, 2017, and 17-1263.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Des Moines, Iowa:

That the attached Quarterly Treasurer's Report as of September 30, 2017 is hereby received and filed.

(copy attached)

MOVED BY \_\_\_\_\_\_\_\_ to receive and file.

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT	CERTIFICATE
COWNIE					
COLEMAN					I, DIANE RAUH, City Clerk of said City hereby
GATTO					certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among
GRAY					other proceedings the above was adopted.
HENSLEY					
WESTERGAARD					IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above
MOORE					written.
TOTAL					
MOTION CARRIED			API	PROVED	
				Mayor	City Clerk

# QUARTERLY TREASURER'S REPORT As of September 30, 2017

Prepared by Heide U. Green, Treasury Manager Robert Fagen, Finance Director/Treasurer

# Quarterly Treasurer's Report As of September 30, 2017

## **Background**

In accordance with the City's investment policy, State law, and Federal arbitrage and grant regulations, the Finance Director/Treasurer manages the City's funds as follows:

"It is the policy of the City of Des Moines to invest public funds not currently needed in a manner which will provide protection of principal, meet the daily cash flow demands of the City and provide market returns."

Therefore, the primary objectives, in priority order, of the investment activities are:

- 1. Safety of principal
- 2. Liquidity
- 3. Return on investments

(Source: Investment Policy of the City of Des Moines, effective May 2006)

### Purpose

This report is intended to permit City Council and the public to monitor the Treasurer's compliance with the three objectives stated above.

# Safety of Principal

Pages 5 and 6 of the report ("Investment Definitions" and the pie graph of "Combined Portfolio Composition") provide information with which to assess the safety of the City's principal.

As of September 30, 61.3 percent of the \$242.7 million total portfolio was invested in U.S. government agency securities (Federal Home Loan Bank, Federal Home Loan Mortgage Corporation, Federal National Mortgage Association, and Farm Credit Administration) and Treasuries, which are backed by the implied or moral obligation of the U.S. Government.

## Liquidity

The City's portfolio is divided into two major categories: pooled cash and investments, and non-pooled cash and investments. The pooled cash and investments contain the City's day-to-day operating funds. These investments are relatively short-term, to reflect their needed availability. This is apparent at the bottom of the table on page 9 labeled "Pooled Portfolio Detail." The column labeled "Days-Purchase to Maturity" shows this \$225.6 million portion of the portfolio to have an average maturity of 215 days.

The other major category of the City's portfolio is non-pooled cash and investments. This category contains investments purchased specifically for, and earning interest for only, a particular fund. Bond proceeds, debt service reserve funds, and bond sinking funds for enterprises like the Sewer System and Parking System, are the main components of non-pooled cash and investments. The permanent cemetery maintenance fund and special assessments are also included in this category. These investments are much longer term than the pooled category described in the preceding paragraph. On page 7, the last line of the table labeled "Non-Pooled Portfolio Detail" reveals that the average maturity of the \$17.1 million of investments in this category is 409 days.

# **Return on Investments**

The final two pages, 10 and 11, of this report are line graphs showing, respectively, the pooled cash and investments portfolio yield and the non-pooled cash and investments portfolio yield—both for fifteen months, and both compared with two benchmarks.

For the pooled portfolio, with its current average maturity of 215 days, the two benchmarks displayed are the 180-day Treasury bill and the one-year Treasury note. For the non-pooled portfolio, with its current average maturity of 409 days, the two benchmarks displayed are the two-year Treasury note and the three-year Treasury note yields.

Generally, because the City uses a "buy-and-hold" approach to investing, the portfolio yields will lag the market. Thus, in times of rising interest rates the yield on the City's portfolio will probably not go up as fast as the benchmark. Conversely, in times of declining interest rates, the yield on the City's portfolio will probably not go down as fast as the benchmark.

## **Investment Definitions**

## **Government Treasuries**

*Treasury Notes*: Intermediate term coupon bearing U.S. Treasury Securities having initial maturities of from 1-10 years. Backed by full faith and credit of the U.S. Government.

### **Government Agencies**

*FNMA (Federal National Mortgage Association)*: Conventional mortgages that are financed by the sale of corporate obligations (debentures and short-term notes) to private investors. Backed by moral or implied obligation of the U.S. Government.

FHLMC (Federal Home Loan Mortgage Corporation): Established to help maintain the availability of mortgage credit for residential housing. Participation is in the conventional loan market. Backed by moral or implied obligation of U.S. Government.

FHLB (Federal Home Loan Banks): The institution that regulates lending to savings and loan associations. Backed by a moral or implied obligation of the U.S. Government.

FFC (Federal Farm Credits): Supports agricultural loans. Backed by moral or implied obligation of the U.S. Government.

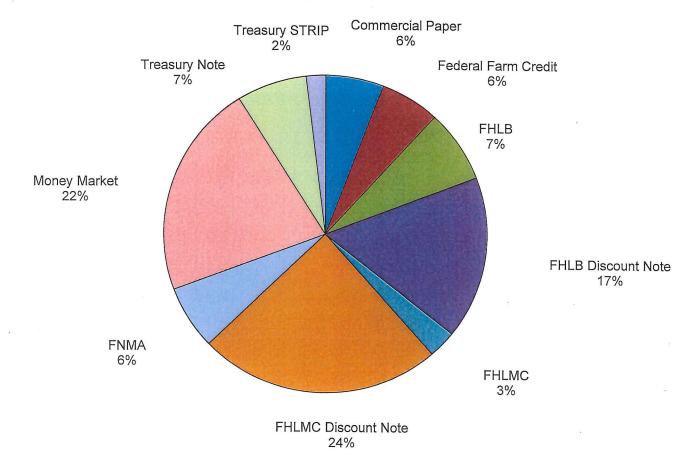
### <u>Other</u>

*Money Market Fund*: A form of mutual fund that restricts investments to relatively safe, relatively shortterm instruments. Typical money market funds may invest in short-term U.S. government obligations, commercial paper, and banker's acceptances. Average maturities of fund assets are typically 14 to 28 days.

*Certificate of Deposit*: A time deposit with a specific maturity evidenced by a certificate. Insured by the Federal Deposit Insurance Corporation (FDIC) for \$250,000.

*Commercial Paper:* An unsecured promissory note with a fixed maturity of no more than 270 days. Primarily used by large corporations to finance short-term debt.

# City of Des Moines, Iowa Combined Portfolio Composition - Total \$242,662,500 As of September 30, 2017



#### City of Des Moines Non-Pooled Portfolio Detail As of Septembr 30, 2017

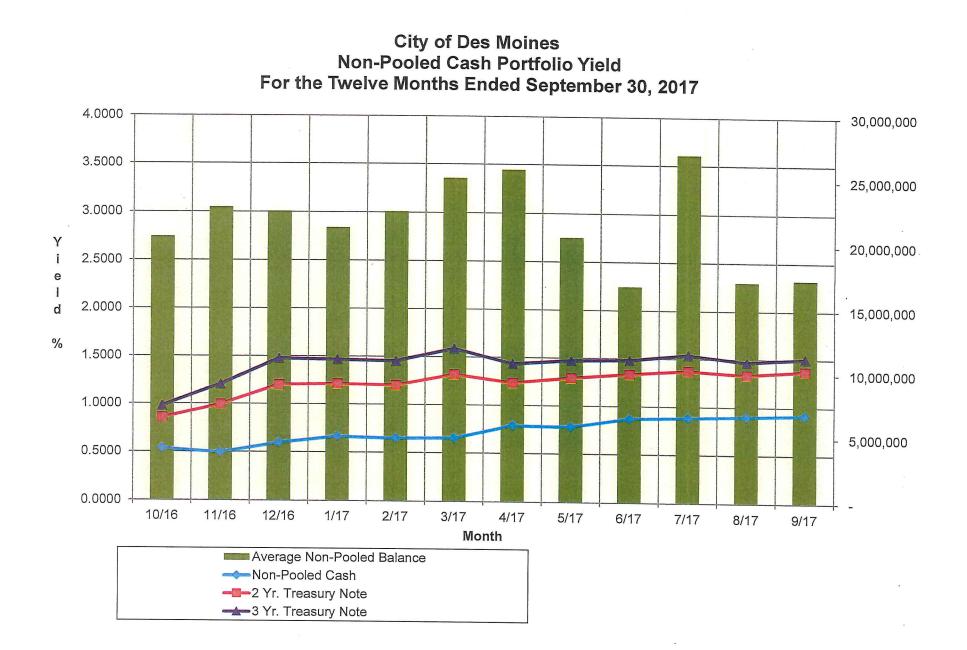
Invest <u>Number</u>	CUSIP	Security Description	lssuer	Purchase <u>Date</u>	Maturity <u>Date</u>	Days-Purchase <u>To Maturity</u>	Yield	Original <u>Cost</u>	Ending <u>Par Value</u>	Earnings <u>To Maturity</u>	Current Market Value
17-0068	3133EHFK4	Federal Farm Credit	FTN Financial	4/26/2017	4/17/2019	711	1.3540	999,338,55	1,000,000.00	26,731.45	007 400 00
Federal Farm Credit T	otal					711	1.3540	999,338.55	1,000,000.00	26,731.45	<u>997,160.00</u> 997,160.00
16-0071 16-0032 17-0033 Federal Home Loan B	3130A3HF4 3130A4GJ5 3130A8TF0 ank Total	FHLB FHLB FHLB	Great Pacific Great Pacific FTN Financial	6/10/2016 10/29/2015 12/21/2016	12/8/2017 4/25/2018 8/15/2018	538 896 594 676	0.7630 0.8090 <u>1.2550</u> 0.9423	1,005,368.87 1,007,770.00 992,590.00 3,005,728.87	1,000,000.00 1,000,000.00 1,000,000.00 3,000,000.00	11,443.63 20,230.00 20,610.00 52,283.63	1,000,100.00 999,240.00 995,330.00 2,994,670.00
16-0072	3134G9UY1	FHLMC	Coastal Securities	6/29/2016	6/29/2018	720	1.0000	1 000 000 00	1 222 222 22		e.
Federal Home Loan N			ooddal ooddnilloo	0/20/2010	0/23/2010	720	1.0000	1,800,000.00	1,800,000.00	36,000.00	1,795,950.00
15-0068 15-0069 Fannie Mae Total	3136G0QW4 3136G0QW4	FNMA FNMA	Coastal Securities Coastal Securities	6/29/2015 6/29/2015	7/11/2018 7/11/2018	1092 1092 1092	1.2150 1.2150 1.2150	1,857,413.40 838,346.05 2,695,759.45	1,850,000.00 835,000.00 2,685,000.00	68,344.10 42,288.45 110,632.55	1,795,950.00 1,850,111.00 <u>835,050.10</u> 2,685,161.10
Swartzell Trust	140320268	Money Market	PFM Prime Institutional	Daily	Daily	1	0.8530	357,117.00	357,117,00	N/A	357,117.00
Sewer Sinking	140324633	Money Market	PFM Prime Institutional	Daily	Daily	1	0.8530	1,130,000.00	1,130,000.00	N/A	1,130,000.00
Stormwater Sinking	140322173	Money Market	PFM Prime Institutional	Daily	Daily	1	0.8530	1,400,000.00	1,400,000.00	N/A	1,400.000.00
2014A GO	140334285	Money Market	PFM Prime Institutional	Daily	Daily	1	0.8530	11,625.83	11,625.83	N/A	11,625.83
2014B Sewer	140334340	Money Market	PFM Prime Institutional	Daily	Daily	1	0.8530	220,870.50	220,870.50	N/A	220,870.50
2016C Stormwater	140339896	Money Market	PFM Prime Institutional	Daily	Daily _	1	0.8530	3,479,836.55	3,479,836.55	N/A	3,479,836.55
Money Market Total						- 1	0.8530	6,599,449.88	6,599,449.88		6,599,449.88
Stormwater Sinking	1567298	Cash Account	Bankers Trust	Daily	Daily	1	0.4420	21,054.97	21,054.97	N/A	21,054.97
Sewer Sinking	1566815	Cash Account	Bankers Trust	Daily	Daily	1	0.4420	25,169.73	25,169.73	N/A	25,169.73
Crivaro	1356872	Cash Account	Bankers Trust	Daily	Daily	1	0.4420	918.16	918.16	N/A	918.16
CDBG Loan	1357052	Cash Account	Bankers Trust	Daily	Daily	1	0.4420	469,487.93	469,487.93	N/A	469,487.93
Perm Cem Maint	1566879	Cash Account	Bankers Trust	Daily	Daily	1	0.4420	1,386,679.60	1,386,679.60	N/A	1,386,679.60
Good Faith	various	Cash Account	Bankers Trust	Daily	Daily _	1	0.4420	88,256.69	88,256.69	N/A	88,256.69
Cash Account Total						1	0.4420	1,991,567.08	1,991,567.08	N/A	1,991,567.08
Investment Total						409	0.9224	17,091,843.83	17,076,016.96	225,647.63	17,063,958.06

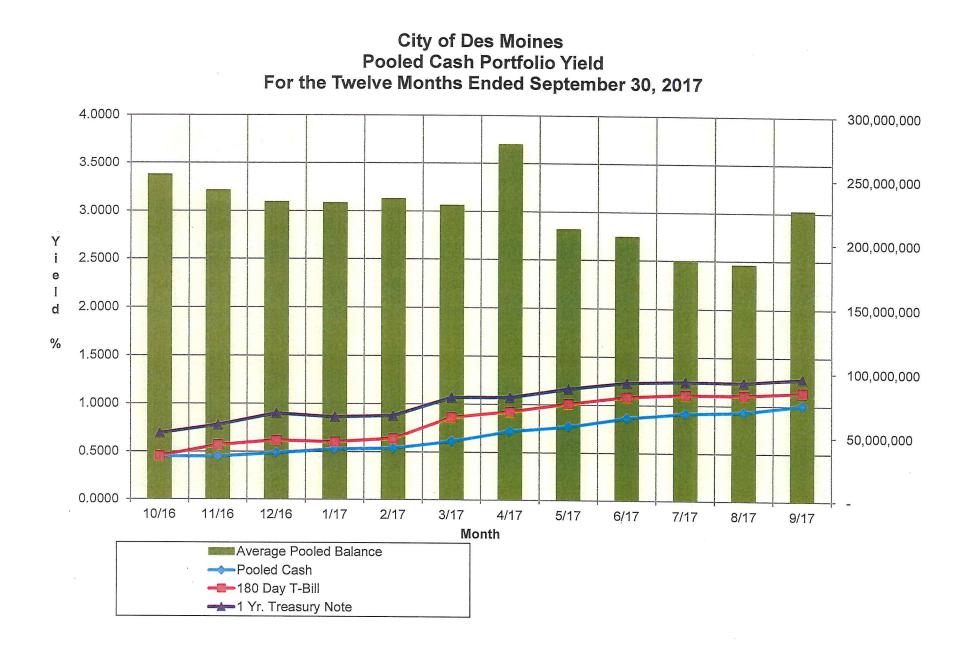
# City of Des Moines Pooled Portfolio Detail As of September 30, 2017

Invest <u>Number</u>	CUSIP	Security <u>Description</u>	lssuer	Purchase <u>Date</u>	Maturity <u>Date</u>	Days-Purchase <u>,To Maturity</u>	Yield	Original <u>Cost</u>	Ending <u>Par Value</u>	Earnings <u>To Maturity</u>	Current Market Value
17-0067	63273DZN2	Commercial Paper	Wells Fargo Instit	4/25/2017	12/22/2017	241	1.5437	3,959,733.33	4,000,000.00	40,266.67	3,959,733.33
17-0077	46640QAH4	Commercial Paper	Great Pacific	6/21/2017	1/17/2018	210	1.4195	3,967,566.68	4,000,000.00	32,433.32	3,967,566.68
17-0078	63873KAS6	Commercial Paper	Great Pacific	6/21/2017	1/26/2018	219	1.3991	3,966,663.32	4,000,000.00	33,336.68	3,966,663.32
<b>Commercial Paper</b>	Total				-	223	1.4541	11,893,963.33	12,000,000.00	106,036.67	11,893,963.33
										100,000.01	11,000,000.00
40.0000		Ourtificate of Demonit	Deplease Truch	0/40/0047	0/00/0040	407					
18-0009 18-0010		Certificate of Deposit Certificate of Deposit	Bankers Trust	9/12/2017 9/12/2017	3/28/2018 6/25/2018	197	1.2600	6,500,000.00	6,500,000.00	44,203.56	6,500,000.00
18-0010		Certificate of Deposit	Bankers Trust	9/12/2017 9/12/2017		286	1.3100	6,000,000.00	6,000,000.00	61,587.95	6,000,000.00
	t Total	Certificate of Deposit	Bankers Trust	9/12/2017	9/25/2018	378	1.3600	6,000,000.00	6,000,000.00	84,506.30	6,000,000.00
Certificate of Depos	it Total					287	1.3100	18,500,000.00	18,500,000.00	190,297.81	18,500,000.00
16-0054	31331KR44	Federal Farm Credit	RBC Dain Raucher	3/31/2016	11/8/2017	578	0.7600	758,823.00	750,000.00	9,208.25	750,292.50
18-0004	3133EFWW3	Federal Farm Credit	Wells Fargo Instit	9/13/2017	12/27/2017	104	1.0709	4,997,150.00	5,000,000.00	15,488.89	4,998,500.00
17-0011	3133EGUA1	Federal Farm Credit	Coastal Securities	9/15/2016	4/12/2018	567	0.8189	4,997,750.00	5,000,000.00	64,462.50	4,990,300.00
17-0068	3133EHFK4	Federal Farm Credit	FTN Financial	4/26/2017	4/17/2019	711	1.3540	499,669.27	500,000.00	13,365.73	498,580.00
Federal Farm Credit	Total					490	1.0010	11,253,392.27	11,250,000.00	102,525.37	11,237,672.50
17-0072	3130A0BN9	FHLB	Piper Jaffray	4/28/2017	1/5/2018	247	1.0101	2,002,856.00	2,000,000.00	13,885.11	2,000,460.00
17-0009	3130A8SE4	FHLB	FTN Financial	9/15/2016	1/19/2018	484	0.7806	3,998,360.00	4,000,000.00	41,973.33	3,995,560.00
18-0008	313376BR5	FHLB	FTN Financial	9/13/2017	12/14/2018	451	1.3270	6,031,385,99	6,000,000.00	100,155.68	6,021,600.00
Federal Home Loan	Bank Total					394	1.0392	12,032,601.99	12,000,000.00	156,014.12	12,017,620.00
17-0056	313385MQ6	FHLB Discount	Piper Jaffray	4/17/2017	10/6/2017	172	0.9369	3,982,417.78	4,000,000.00	17,582.22	3,999,560.00
17-0061	313385PJ9	FHLB Discount	Piper Jaffray	4/17/2017	11/17/2017	214	0.9885	3,976,935.56	4,000,000.00	23,064.44	3,994,880.00
18-0003	313385UA2	FHLB Discount	Great Pacific	8/17/2017	3/9/2018	204	1.1114	3,975,293.32	4,000,000.00	24,706.68	3,979,800.00
18-0012	313385UF1	FHLB Discount	Wells Fargo Instit	9/25/2017	3/14/2018	170	1.1723	3,978,277.78	4,000,000.00	21,722.22	3,979,160.00
18-0005	313385UM6	FHLB Discount	Great Pacific	9/12/2017	3/20/2018	189	1.1574	14,115,833.48	14,200,000.00	84,166.52	14,123,320.00
18-0013	313385UQ7	FHLB Discount	FTN Financial	9/25/2017	3/23/2018	179	1.1932	3,976,730.00	4,000,000.00	23,270.00	3,978,040.00
Federal Home Loar	n Bank Discount	Total			-	188	1.0933	34,005,487.92	34,200,000.00	194,512.08	34,054,760.00
	5										0 1,00 1,100.00
17-0074	3137EADN6	FHLMC	Piper Jaffray	4/28/2017	1/12/2018	254	1.0406	3,991,840.00	4,000,000.00	29,326.67	3,995,320.00
Federal Home Loar	Mortgage Corp	Total				254	1.0406	3,991,840.00	4,000,000.00	29,326.67	3,995,320.00
	557						1.0100	0,001,040.00	4,000,000.00	29,520.07	3,993,320.00
17-0057	313397MX6	FHLMC Discount	Piper Jaffray	4/17/2017	10/13/2017	179	0.8961	3,982,497.78	4,000,000.00	17 500 00	0.000.000.00
17-0058	313397NE7	FHLMC Discount	Piper Jaffray	4/17/2017	10/20/2017	186	0.9065	3,981,606.67	and the second second second	17,502.22	3,998,800.00
17-0059	313397NU1	FHLMC Discount	Great Pacific	4/17/2017	11/3/2017	200	0.9085	3,979,777.78	4,000,000.00	18,393.33	3,998,040.00
17-0060	313397PB1	FHLMC Discount	Great Pacific		11/10/2017	200	0.9270	con the second of the second sec	4,000,000.00	20,222.22	3,996,440.00
17-0062	313397PP0	FHLMC Discount	Wells Fargo Instit		11/22/2017	219	0.9270	3,979,070.00	4,000,000.00	20,930.00	3,995,680.00
17-0063	313397PY1	FHLMC Discount	Wells Fargo Instit	4/17/2017	12/1/2017	219		3,977,370.00	4,000,000.00	22,630.00	3,994,320.00
17-0064	313397QF1	FHLMC Discount	Wells Fargo Instit	4/17/2017	12/1/2017	228	0.9578	3,976,186.67	4,000,000.00	23,813.33	3,993,080.00
17-0004	01000/QF1	THEMO DISCOUNT	vvens rargo mistit	4/1//2017	12/0/2017	235	0.9579	3,975,455.56	4,000,000.00	24,544.44	3,992,240.00

# City of Des Moines Pooled Portfolio Detail As of September 30, 2017

Number CUSIP Description Issuer Date Date To Maturity Yield   17-0071 313397RC7 FHLMC Discount Piper Jaffray 4/28/2017 12/29/2017 245 0.9683   17-0073 313397RK9 FHLMC Discount Great Pacific 4/28/2017 1/5/2018 252 0.9274   17-0083 313397SW2 FHLMC Discount Great Pacific 6/30/2017 2/9/2018 224 1.1423   17-0084 313397TD3 FHLMC Discount Great Pacific 6/30/2017 2/16/2018 231 1.1424   18-0001 313397TD5 FHLMC Discount Great Pacific 8/11/2017 2/23/2018 196 1.1318   18-0002 313397TT5 FHLMC Discount Great Pacific 8/17/2017 3/2/2018 197 1.1267   Federal Home Loan Mortgage Corp Discount Total 215 0.9968 0.9968	<u>Cost</u> 3,974,138.89 1,987,260.00 3,972,124.44 3,971,253.32 3,975,826.67 3,975,812.76 <b>49</b> ,708,380.54	Ending <u>Par Value</u> 4,000,000.00 2,000,000.00 4,000,000.00 4,000,000.00 4,000,000.00 50,000,000.00	Earnings <u>To Maturity</u> 25,861.11 12,740.00 27,875.56 28,746.68 24,173.33 24,187.24 291,619.46	Current <u>Market Value</u> 3,989,840.00 1,994,300.00 3,983,920.00 3,983,120.00 3,982,240.00 3,980,720.00 49,882,780.00
17-0015 3136G0QW4 FNMA Coastal Securities 9/27/2016 7/11/2018 644 1.1228	567,264.09	565,000.00	11.380.66	565,033,90
17-0010 3136G0X22 FNMA Coastal Securities 9/15/2016 10/29/2018 764 0.9045	5,010,000.00	5,000,000,00	96,111,11	4,975,550.00
17-0012 3136FTZZ5 FNMA Great Pacific 9/15/2016 1/30/2019 855 0.9120	5,098,200.00	5,000,000.00	109.612.50	5,016,300.00
Federal National Mortgage Assn Total7540.9798	10,675,464.09	10,565,000.00	217,104.27	10,556,883.90
				10,000,000.00
17-0082 912828UJ7 Treasury Note Piper Jaffray 6/29/2017 1/31/2018 216 1.1312	3,994,000,00	1 000 000 00		
17-0070 912828UR9 Treasury Note Wells Fargo Instit 4/28/2017 2/28/2018 306 1.0500	2,992,489.32	4,000,000.00	26,593.92	3,996,120.00
18-0006 912828UZ1 Treasury Note Wells Fargo Instit. Br 9/13/2017 4/30/2018 229 1.1924	2,992,409.32 3,487,558.59	3,000,000.00	26,403.34	2,994,390.00
18-0007 912828R51 Treasury Note Wells Fargo Instit. Br 9/13/2017 5/31/2018 260 1.2056	3,990,625.00	3,500,000.00	26,232.17	3,487,155.00
Treasury Note Total 253 1.1448		4,000,000.00	34,334.02	3,989,520.00
200 1.1440	14,464,672.91	14,500,000.00	113,563.45	14,467,185.00
17-0065 912820R90 Treasury STRIP Wells Fargo Instit 4/17/2017 12/15/2017 242 0.9843   Treasury Strip Total 242 0.9843 0.9843 0.9843	3,974,080.00 3,974,080.00	4,000,000.00	25,920.00 25,920.00	3,990,880.00 3,990,880.00
General Operating 140320243 Money Market PFM Prime Instit Daily Daily 1 0.8530	10 004 400 00	10.001.000.00		
2012D GO Sewer 140328592 Money Market PFM Prime Instit Daily Daily 1 0.8530	19,004,196.88	19,004,196.88	N/A	19,004,196.88
2012E GO Stmwtr 140328600 Money Market PFM Prime Instit Daily Daily 1 0.8530	2,521,210.90	2,521,210.90	N/A	2,521,210.90
2013A GO 140333824 Money Market PFM Prime Instit Daily Daily 1 0.8530	1,896,051.21	1,896,051.21	N/A	1,896,051.21
2014C GO 140334855 Money Market PFM Prime Instit Daily Daily 1 0.8530	470,000.00	470,000.00	N/A	470,000.00
2015A GO 140336249 Money Market PFM Prime Instit Daily Daily 1 0.8530	614,476.54	614,476.54	N/A	614,476.54
2016A GO 140339888 Money Market PFM Prime Instit Daily Daily 1 0,8530	168,183.45	168,183.45	N/A	168,183.45
2017A GO 140341488 Money Market PFM Prime Instit Daily Daily 1 0.8530	8,920,165.00	8,920,165.00	N/A	8,920,165.00
Money Market Total 1 0.8530	4,500,000.00	4,500,000.00	N/A	4,500,000.00
1 0.650	38,094,283.98	38,094,283.98	N/A	38,094,283.98
General Operating 23450 Cash Account Bankers Trust Daily Daily 1. 0.4420	15,545,077.39	15,545,077.39	N/A	15,545,077.39
Spec Assess 1395789 Cash Account Bankers Trust Daily Daily 1 0.4420	47,829.93	47,829.93	N/A	47,829,93
Trust and Agency 23523 Cash Account Bankers Trust Daily Daily 1 0.4420	702,975.86	702,975.86	N/A	702,975,86
Parking Meters 1117290 Cash Account Bankers Trust Daily Daily 1 0.4420	166,763.19	166,763.19	N/A	166,763.19
Parking Ramps 23493 Cash Account Bankers Trust Daily Daily 1 0.4420	417,887.25	417,887.25	N/A	417,887.25
Park and Ride 23515 Cash Account Bankers Trust Daily Daily 1 0.4420	95,966.14	95,966.14	N/A	95,966.14
Swimming Pools 1395078 Cash Account Bankers Trust Daily Daily 1 0.4420	6.94	6.94	N/A	6.94
Cash Account Total 1 0.4420	16,976,506.70	16,976,506.70	N/A	16,976,506.70
Investment Total 215 1.0080	225,570,673.73	226,085,790.68	1,426,919.90	225,667,855.41





3