



Date December 4, 2017

**APPROVING AN EXCEPTION TO THE PROCUREMENT ORDINANCE COMPETITIVE PROCESS REQUIREMENTS FOR GOOD CAUSE AND APPROVING AN AGREEMENT WITH JOHNSTON CONSULTING, LLC FOR MEDICAL DIRECTOR SERVICES FOR FIRE DEPARTMENT EMERGENCY MEDICAL SERVICES**

**WHEREAS**, the City of Des Moines Fire Department provides emergency medical services which requires medical oversight; and

**WHEREAS**, the Fire Department received informal proposals from and interviewed four physicians for the position of medical director and determined that the proposal submitted by Johnston Consulting, LLC, Dr. Dustin Derflinger, DO, President, 5633 NW 72<sup>nd</sup> Place, Johnston, Iowa received the highest rating for qualifications and had the lowest cost; and

**WHEREAS**, the Fire Department and Johnston Consulting, LLC have negotiated a three year agreement in which Johnston Consulting, LLC will be paid \$26,000 annually, plus up to \$4,000 annually for reimbursement for education and training expenses, and up to \$3,500 annually for liability insurance coverage reimbursement, a copy of which is on file in the City Clerk's Office; and

**WHEREAS**, the City Manager recommends that the procurement of medical director services be exempted from the formal, request for proposals process for good cause shown, pursuant to Section 2-710(b) of the Municipal Code of the City of Des Moines.

**NOW, THEREFORE, BE IT RESOLVED** by the City Council of the City of Des Moines, Iowa that good cause has been shown to waive and exempt the procurement of medical director services for the Fire Department from the City of Des Moines formal request for proposals process pursuant to Sections 2-710(b) of the Municipal Code of the City of Des Moines.

**BE IT FURTHER RESOLVED** that the Agreement between the City of Des Moines and Johnston Consulting, LLC, a copy of which is on file in the City Clerk's Office, is hereby approved and the Fire Chief is directed to sign said Agreement on behalf of the City and the City Clerk is directed to attest to his signature.

(Council Communication No. 17- **813** )

MOVED BY \_\_\_\_\_ TO ADOPT.

APPROVED AS TO FORM:

Ann DiDonato  
Ann DiDonato, Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GATTO				
GRAY				
HENSLEY				
MOORE				
WESTERGAARD				
TOTAL				
MOTION CARRIED	APPROVED			
_____ Mayor				

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
City Clerk