

Date December 4, 2017

WHEREAS, the Park & Recreation Department requested the Finance Department Procurement Division to solicit bids for a two (2) year contract with three (3) additional one year renewal options to furnish city wide mowing and trimming services; and

WHEREAS, the Procurement Division solicited bids by advertisement and mailing Invitation to Bid V18-027 to eighteen (18) potential bidders with five (5) bids received; and

WHEREAS, the low dollar compliant bid for Areas 2, 5, 6.3, 6.4, 8, 9, 10 and 11 was received from Beautiful Lawns by Long's LLC, 911 SE 14TH Street, Des Moines, IA 50317, Brandon Long, Owner; and

WHEREAS, the low dollar compliant bid for Area 7 was received from ADA Mowing, 4432 Orchard Drive, Pleasant Hill, IA 50327, Joel Huggins, Owner; and

WHEREAS, the low dollar compliant bid for Areas 1 and 3 was received from Hyde Mowing & Snow Removal LLC, 5605 NW 62nd Ave., Johnston, IA 50131 Sharon Hyde, Owner; and

WHEREAS, the low dollar compliant bid for Areas 6.1 and 6.2 was received from Stamper Lawn Care, 5611 SW 2nd Street, Des Moines, IA 50315, Cody Stamper, Owner; and

WHEREAS, funding is available from various departmental operating budgets at an annual estimated amount of \$773,721.00; and

WHEREAS, the Procurement Administrator and the Park & Recreation Department recommends approval of the low dollar compliant bids for mowing and trimming services;

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the award to the aforementioned bidders, and further authorizes the Procurement Administrator to execute agreements with an initial term of two years renewable for three (3) additional twelve (12) month periods at an annual estimated cost of \$773,721.00, with price increases complying with agreement terms.

(Council Communication No. 17-818)

Moved by _____ to adopt

Approved as to form:



Ann DiDonato
Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
COLEMAN				
GATTO				
GRAY				
IIENSLEY				
MOORE				
WESTERGAARD				
TOTAL				

MOTION CARRIED APPROVED

Mayor

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

City Clerk

CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

Annual Agreement for Mowing and Trimming Services Park and Recreation Dept. Bid No. V18-027

Opened: 11/14/17 Opened by: mv Req. # -

Beautiful Lawns by Longs, LLC 911 SE 14th Street Des Moines, IA 50317	Hyde Mowing & Snow Removal 5605 NW 62nd Ave. Johnson, IA 50131	ADA Mowing 4432 Orchard Drive Pleasant Hill, IA 50327	J & J Lawn Care PO Box 31101 Johnston, IA 50131	Stamper Lawn Care 5611 SW 2nd St. Des Moines, IA 50315
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"NO BID" FROM:
Capital Landscaping

NO RESPONSE FROM:
A+ Lawn & Landscape
All American Turf Beauty
American Lawn Care
Backwoods Solutions
Better Lawn & Landscaping
Kalenberg's PBS
Lawn Ranger Lawn Care
Perficut Lawn Care
Reliable Outdoor
TruGreen
US Lawns
Yard Worx, LLC

Bidder
Address
City
Terms
FOB:
Delivery:

AREA 1---Northeast Region Parks, Open Space, Mun. Bldgs.

Mowing and Trimming Per Cycle	\$25.50/Acre	\$28.50/Acre	\$26.00/Acre
Leaf Mulching	\$23.50/hour/person	\$55.00/hour/person	\$24.00/hour/person

AREA 2---Northwest Region Parks, Open Space, Mun. Bldgs.

Mowing and Trimming Per Cycle	\$26.00/Acre		\$26.00/Acre
Leaf Mulching	\$28.00/hour/person		\$24.00/hour/person

AREA 3---South Region Parks, Open Space and Mun. Bldgs.

Mowing and Trimming Per Cycle	\$26.00/Acre	\$24.75/Acre	\$26.00/Acre
Leaf Mulching	\$28.00/hour/person	\$23.50/hour/person	\$24.00/hour/person

AREA 4---Cemeteries, All Locations

Mowing and Trimming Per Cycle			
Leaf Mulching			

AREA 5---South Region , Elm Grove Cemetery

Mowing and Trimming Per Cycle	\$80.00/Acre		
Leaf Mulching	\$28.00/hour/person		

AREA 6.1---Northwest Region, Glendale Cemetery Section 1

Mowing and Trimming Per Cycle	\$80.00/Acre		\$70.00/Acre
Leaf Mulching	\$28.00/hour/person		\$35.00/hour/person

AREA 6.2---Northwest Region, Glendale Cemetery Section 2

Mowing and Trimming Per Cycle	\$80.00/Acre		\$70.00/Acre
Leaf Mulching	\$28.00/hour/person		\$35.00/hour/person

AREA 6.3---Northwest Region, Glendale Cemetery Section 3

Mowing and Trimming Per Cycle	\$80.00/Acre		
Leaf Mulching	\$28.00/hour/person		

AREA 6.4---Northwest Region, Glendale Cemetery, Section 4

Mowing and Trimming Per Cycle	\$80.00/Acre		
Leaf Mulching	\$28.00/hour/person		

AREA 7---Northeast Region, Laurel Hill Cemetery

Mowing and Trimming Per Cycle	\$80.00/Acre	\$65.00/Acre	
Leaf Mulching	\$28.00/hour/person	\$55.00/hour/person	

AREA 8---South Region, Oak Grove Cemetery

Mowing and Trimming per Cycle	\$80.00/Acre		
Leaf Mulching	\$28.00/hour/person		

AREA 9---Northeast Region, Simms Cemetery

Mowing and Trimming per Cycle	\$100.00/Acre	\$100.00/Acre	
Leaf Mulching	\$28.00/hour/person	\$55.00/hour/person	

AREA 10---Northwest Region, Woodland Cemetery

Mowing and Trimming per Cycle	\$83.00/Acre		
Leaf Mulching	\$28.00/hour/person		

Area 11---Righ of Way Areas

Mowing and Trimming per Cycle	\$23.00/Acre	\$24.00/Acre	\$26.00/Acre
Leaf Mulching	\$28.00/hour/person	\$23.50/hour/person	\$24.00/hour/person

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