



Date August 6, 2018

ACCEPTING PROPOSAL OF TYLER TECHNOLOGIES, INC. FOR ENERGOV PERMITTING, APPROVING AN AGREEMENT FOR SAME, AND AUTHORIZING CITY MANAGER TO APPROVE FUTURE ANNUAL MAINTENANCE SERVICES

WHEREAS, on August 28, 2017, a "Request for Proposals for Enterprise Permitting, Inspection and Licensing System" No. V18-017 for the acquisition of a new City-wide software system to manage City permitting, licensing, and land management functions and to assist in implementation of such new system was issued by the Procurement Division of the Finance Department; and

WHEREAS, the Procurement Administrator solicited proposals by advertising and mailing RFP V18-017 to 25 potential proposers with 6 proposals received; and

WHEREAS, an Evaluation and Selection Committee has reviewed and evaluated the proposals and has recommended that an agreement for EnerGov software and services be awarded to Tyler Technologies, Inc., being a corporation organized in the State of Delaware and located at One Tyler Drive, Yarmouth, Maine 04096; and

WHEREAS, City staff have negotiated such License and Services Agreement with a total cost of \$1,759,365.00, for software, maintenance, and implementation services, a copy of which is on file in the City Clerk's Office; and

WHEREAS, such License and Services Agreement provides for an initial year period of maintenance services in the amount of \$170,350.00, with annual maintenance fees thereafter capped at 3% for years 2-5 and at 5% for years 6-10, plus an annual fee of \$1,500.00 for EnerGov source code escrow.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Des Moines, Iowa, that;

1. The proposal for a City-wide software system to manage City permitting, licensing, and land management functions and to assist in implementation of such new EnerGov system submitted by Tyler Technologies, Inc. is hereby accepted and approved.
2. The above described License and Services Agreement, a copy of which is in the City Clerk's Office, is hereby accepted and approved and the Mayor is authorized and directed to execute such Agreement, including necessary software licenses and software code escrow service agreements, on behalf of the City and the City Clerk is directed to attest to his signature, subject to receipt of certificates of insurance acceptable to the Risk Manager.



Roll Call Number

Agenda Item Number

44


Date March 8, 2018

- 3. The City Manager is hereby authorized to expend up to an additional \$50,000.00 annually, to implement additional necessary licenses, and to negotiate and execute amendments or addendums to such Agreement, and to negotiate and execute any other implementing agreements.
- 4. The City Manager is hereby authorized to approve the procurement of future annual maintenance services and EnerGov source code escrow for a period of ten additional years.

Moved by _____ to approve.

(Council Communication No. 18- 408)

Approved As To Form:



 Ann DiDonato
 Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
BOESEN				
COLEMAN				
GATTO				
GRAY				
MANDELBAUM				
WESTERGAARD				
TOTAL				

MOTION CARRIED APPROVED

Mayor

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

City Clerk



August 1, 2018

The Honorable Mayor
and
Members of the City Council
City of Des Moines

Re: Tyler Technologies Contract for EnerGov Permitting,
Licensing, and Land Management Software

Dear Mayor and City Council Members:

This letter provides background information on a software contract that will be on the August 6, 2018 City Council meeting agenda. City staff have been working to select a replacement permitting, inspections, and land management software system since the fall of 2016. Staff, with the help of a consultant, have assessed the City's software needs, evaluated six (6) proposals, and negotiated a contract for the replacement software system.

A Request for Proposal (RFP) was developed and sent to 25 software companies. Six (6) proposals were received and three (3) of them provided product demonstrations to the City's selection committee. Tyler Technology's EnerGov software was the winning proposal. It also had the lowest price of the three (3) that provided demonstrations.

The following list provides more information on the EnerGov system and how it will be used. Additional information can be provided upon request.

EnerGov Basics:

- EnerGov will replace Tidemark, the permitting, licensing and inspection software the City has used since 2001.
- EnerGov will be used to manage over 50,000 cases per year by five (5) City departments. Examples of cases include:
 - Construction permits
 - Rental certificates
 - Nuisance enforcement
 - Pet and liquor licenses
 - Street use events
 - Fire Department permits

EnerGov Functionality Highlights:

- EnerGov will integrate with the City's geographic information system (GIS) to represent data spatially. Examples include:
 - Showing locations of construction projects, street use events, and liquor licenses
 - Showing locations of flood damaged properties and public nuisance structures
 - Mapping inspection routes
- Citizen Self Service Module
 - Provides public facing web links to manage permits, licenses, and inspections
 - Allows the public to apply, pay for, and obtain permits online
- Mobile Applications
 - Provide real time updates in the field
 - Allow direct electronic communication from the field
 - Decreases inspector office time and increases inspection hours
- Electronic Submittals and Plan Review
 - Enables paperless permit processing and plan submittal
 - Reduces redundant data entry
 - Increases document storage capabilities

System Implementation - Timing & Impacts:

- Contract approval: August 6, 2018
- Implementing the system is estimated to take 18 months
- City staff time commitment is estimated at 10,385 hours. Staff time commitment expected to impact the following departments:
 - Information Technology (IT)
 - Community Development
 - City Clerk
 - Fire
 - City Manager's Office
 - Engineering

Relationship to IT Upgrade Plan:

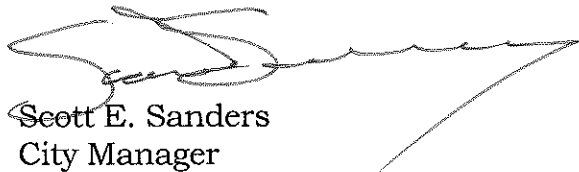
- This project accomplishes one (1) of the Legacy System Upgrades called for in the 2017-2021 IT Upgrade Plan presented to Council on April 10, 2017.
- Because of the City staff time required to implement and provide ongoing support of the system, two (2) project positions have been added to the Information Technology Department. These are the first IT positions to be filled from the 10 additional IT positions recommended in the IT Upgrade Plan.
- Providing appropriate staffing for ongoing support of the new system will protect the City's major technology investment and help avoid risks like delayed

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implementation, user dissatisfaction, technology failure, security breach, and costly reimplementation.

If you have any questions or require additional information, please do not hesitate to contact me.

Sincerely,



Scott E. Sanders
City Manager