



**Date** January 13, 2020

WHEREAS, the Parks and Recreation Department requested the Procurement Division solicit bids for a two (2) year contract with three (3) additional one-year renewals to furnish citywide mowing, trimming, and litter removal services; and

WHEREAS, the Procurement Division solicited bids by advertisement and contacting (51) potential bidders with seven (7) bidders responding; and

WHEREAS, the low dollar compliant bid for locations 3, 5, 8, and 9 was received from Beautiful Lawns by Long's LLC, (Brandon Long Owner), 911 SE 14<sup>th</sup> Street, Des Moines, IA 50317; and

WHEREAS, the low dollar compliant bid for location 2 was received from A Cut Above Lawncare & Landscape, LLC, (Brian Steinfeldt, Owner), 9280 NW 16th Ave., Ankeny, IA 50023; and

WHEREAS, the low dollar compliant bid for locations 6.1, 6.2, 6.3, and 6.4 was received from Stamper Lawn Care, (Cody Stamper, Owner), 125 Hughes Ave., Des Moines, IA 50315; and

WHEREAS, the low dollar compliant bid for locations 1 and 7 was received from ADA Mowing, (Joel Huggins, Owner), 4432 Orchard Drive, Pleasant Hill, IA 50327; and

WHEREAS, the low dollar compliant bid for location 10 was received from Devig Services, (Taylor Devig, Owner), 3017 Zeller Ave., Gilman, IA 50106; and

WHEREAS, funding is available from FY2020 Operating Budget, Park and Recreation GE001 PK200226 (Horticultural Maintenance) and GE001 PK200220 (Cemeteries) at an annual estimated amount of \$752,336.00; and

NOW, THEREFORE, BE IT RESOLVED, that the City Council of the City of Des Moines, Iowa, accepts and approves the award to the aforementioned bidders, and further authorizes the Procurement Administrator to execute agreements with an initial term of two (2) years with up to three (3) additional one-year renewals upon mutual agreement between the Parks and Recreation Department and the contractor at an annual estimated amount of \$752,336.00, with price increases complying with agreement terms.



Roll Call Number

Agenda Item Number

51 C

Date January 13, 2020

(Council Communication No. 20- 001 )

Moved by \_\_\_\_\_ to adopt.

Approved as to Form:

*Ann DiDonato*

Ann DiDonato

Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
BOESEN				
GATTO				
GRAY				
MANDELBAUM				
VOSS				
WESTERGAARD				
TOTAL				
MOTION CARRIED	APPROVED			

#### CERTIFICATE

I, P. Kay Cmelik, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
Mayor

\_\_\_\_\_  
City Clerk

cation	# of acres		A Cut Above Lawn Care	ADA Mowing	Beautiful Lawns by Longs	Devig Services	Iowa Lawn Pro	Siegel Lawncare	Stamper Lawncare
1. Northeast Region Parks, Open Space and Municipal Buildings	191.8	Mowing & Trimming per cycle/acre Leaf Mulching/acre	\$ \$	\$26.00 \$23.00	\$26.00 \$75.00	\$ \$	\$ \$	\$ \$	\$ \$
2. Northwest Region Parks, Open Space and Municipal Buildings	123.4	Mowing & Trimming per cycle/acre Leaf Mulching/acre	\$25.25 \$23.25	\$26.00 \$23.00	\$25.50 \$75.00	\$ \$	\$ \$	\$ \$	\$ \$
3. South Region Parks, Open Space and Municipal Buildings	165.3	Mowing & Trimming per cycle/acre Leaf Mulching/acre	\$ \$	\$ \$	\$25.00 \$75.00	\$ \$	\$ \$	\$ \$	\$ \$
4. Cemeteries (ALL CEMETERY LOCATIONS)	246.9	Mowing & Trimming per cycle/acre Leaf Mulching/acre	\$ \$	\$ \$	\$ \$	\$ \$	\$ \$	\$ \$	\$ \$
5. South Region Individual Cemetery, Elm Grove, 6501 Indianola Road	4.1	Mowing & Trimming per cycle/acre Leaf Mulching/acre	\$ \$	\$150.00 \$40.00	\$100.00 \$75.00	\$ \$	\$100.00 \$300 for 1 cycle \$225 per cycle for multiple cycles	\$ \$	\$ \$
6.1 Northwest Region Individual Cemetery, Glendale Section 1, 4909 University Avenue	18.7	Mowing & Trimming per cycle/acre Leaf Mulching/acre	\$ \$	\$ \$	\$ \$	\$ \$	\$ \$	\$225.00 \$275.00	\$80.00 \$80.00
6.2. Northwest Region Individual Cemetery, Glendale Section 2, 4909 University Avenue	26.1	Mowing & Trimming per cycle/acre Leaf Mulching/acre	\$ \$	\$ \$	\$ \$	\$ \$	\$ \$	\$225.00 \$275.00	\$80.00 \$80.00
6.3 Northwest Region Individual Cemetery, Glendale Section 3, 4909 University Avenue	39.7	Mowing & Trimming per cycle/acre Leaf Mulching/acre	\$ \$	\$ \$	\$ \$	\$ \$	\$ \$	\$225.00 \$275.00	\$80.00 \$80.00
6.4. Northwest Region Individual Cemetery, Glendale Section 4, 4909 University Avenue	49.0	Mowing & Trimming per cycle/acre Leaf Mulching/acre	\$ \$		\$100.00 \$75.00	\$ \$	\$ \$	\$275.00 \$275.00	\$80.00 \$80.00
7. Northeast Region Individual Cemetery, Laurel Hill, 3601 E. Court Avenue	58.4	Mowing & Trimming per cycle/acre Leaf Mulching/acre	\$ \$	\$74.65 \$55.00	\$ \$	\$ \$	\$ \$	\$ \$	\$ \$
8. South Region Individual Cemetery, Oak Grove, 3900 S.W. 31st Street	1.9	Mowing & Trimming per cycle/acre Leaf Mulching/acre	\$ \$	\$150.00 \$50.00	\$100.00 \$75.00	\$ \$	\$100.00 \$500 for 1 cycle \$300 per cycle for multiple cycles	\$ \$	\$ \$
9. Northeast Region Individual Cemetery, Sims, 3605 University Avenue	1.2	Mowing & Trimming per cycle/acre Leaf Mulching/acre	\$ \$	\$150.00 \$50.00	\$100.00 \$75.00	\$ \$	\$100.00 \$500 for 1 cycle \$300 per cycle for multiple cycles	\$ \$	\$ \$
10. Northwest Region Individual Cemetery, Woodland, 2019 Woodland Avenue	47.8	Mowing & Trimming per cycle/acre Leaf Mulching/acre	\$ \$	\$ \$	\$100.00 \$75.00	\$91.00 \$40.00		\$250.00 \$275.00	\$ \$