



**Roll Call Number**

**Agenda Item Number**

301

Date January 27, 2020

WHEREAS, the Engineering Department requested the Finance Department, Procurement Division to solicit bids for an annual contract with up to two (2) additional twelve (12) month renewal options to furnish sign making services for use by the Traffic & Transportation Division and other City departments; and

WHEREAS, the Procurement Division solicited bids by advertisement and e-mailed Invitation to Bid J19-110 to twelve (12) potential bidders with two (2) compliant bids received; and

WHEREAS, the overall low dollar compliant bid was received from Vulcan Signs, PO Box 1850, Foley, AL 36536-1850, Thomas Lee, President, at a total annual estimated cost of \$50,000.00; and


WHEREAS, funding is available from various departmental operating budgets; and

WHEREAS, the Procurement Administrator and the Engineering Department recommend approval of the overall low dollar compliant bid.

NOW THEREFORE BE IT RESOLVED, that the Des Moines City Council hereby accepts and approves the overall low dollar compliant bid for sign making services as submitted by Vulcan Signs at a total annual estimated cost of \$50,000.00, and further authorizes the Procurement Administrator to enter into an annual agreement renewable for up to two (2) additional twelve (12) month periods, with price increases complying with agreement terms.

Moved by \_\_\_\_\_ to adopt

Approved as to Form:

  
Ann DiDonato  
Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
BOESEN				
GATTO				
GRAY				
MANDELBAUM				
VOSS				
WESTERGAARD				
TOTAL				

MOTION CARRIED APPROVED

\_\_\_\_\_  
Mayor

**CERTIFICATE**

I, P. Kay Cmelik, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
City Clerk

## CITY OF DES MOINES - DEPARTMENT OF FINANCE - PURCHASING DIVISION

	<b>Annual Agreement for Traffic Signs</b>	<b>T &amp; T Department</b>	<b>Bid No. J20-110</b>
	<b>Opened: 01/13/20</b>	<b>Opened by: jj</b>	<b>Req. # -</b>
<b>Bidder</b>	Vulcan Signs	Iowa Prison Industries	
<b>Address</b>	PO Box 1850	406 N. High Street	
<b>City</b>	Foley, AL 36536-1850	Anamosa, IA 52205	
<b>Terms</b>	Net 30	Net 30	
<b>FOB:</b>	Destination	Destination	
<b>Delivery:</b>	30 - 45 days	4 weeks	
<b>Regulatory Sign Total</b>	<b>\$11,292.60</b>	<b>\$12,729.60</b>	
<b>Warning Sign Total</b>	<b>\$1,241.25</b>	<b>\$1,677.02</b>	
<b>Traffic Control Sign Total</b>	<b>\$738.88</b>	<b>\$1,027.52</b>	
<b>Street Name Sign Total</b>	<b>\$24.54</b>	<b>\$54.45</b>	
<b>Specialty Sign (0.80 thickness)</b>			
Text Only (10 words or less) multi-color	\$0.0450	\$9.88	
Text Only (11-20 words) - multi-color	\$0.0500	\$10.80	
Text & Graphic	\$0.0500	\$11.56	
Text Only (10 words or less) multi-color	\$0.0560	\$12.76	
Text Only (11-20 words) - multi-color	\$0.0620	\$13.68	
Text & Graphic	\$0.0620	\$14.96	
Text Only (10 words or less) - multi-color	\$0.0820	\$17.60	
Text Only (11-20 words) - multi-color	\$0.0910	\$18.52	
Text & Graphic	\$0.0910	\$21.72	
<b>Specialty Sign (0.125 thickness)</b>			
Text Only (10 words or less) multi-color - EG	\$0.0560	\$11.12	
Text Only (11-20 words) - multi-color - EG	\$0.0620	\$12.04	
Text & Graphic - EG	\$0.0620	\$13.04	
Text Only (10 words or less) multi-color - HIP	\$0.0670	\$14.00	
Text Only (11-20 words) - multi-color - HIP	\$0.0740	\$14.92	
Text & Graphic - HIP	\$0.0740	\$16.44	
Text Only (10 words or less) - multi-color - DG3	\$0.0920	\$18.84	
Text Only (11-20 words) - multi-color - DG3	\$0.1020	\$19.76	
Text & Graphic - DG3	\$0.1020	\$25.40	