



**Date** May 9, 2022

**APPROVING PROCUREMENT OF GRANULAR DEICER PRODUCTS FROM SKYLINE SALT SOLUTIONS, AND APPROVING USE OF CENTRAL IOWA SALT GROUP CONTRACT**

**WHEREAS**, the Street Maintenance Division of the Public Works Department, along with the City of West Des Moines, Polk County and 26 other public entities representing the Central Iowa Salt Group (CISG), requested the solicitation of joint bids for granular deicer products (rock salt) for delivery to the Metropolitan Salt Storage Facility, and to individual CISG agencies storage facilities for the 2022-2023 snow and ice control season; and

**WHEREAS**, the City of West Des Moines through its Public Works Department, on behalf of CISG, solicited request for bids by advertisement and mailing to six (6) potential bidders with four (4) bids received on April 13, 2022; and

**WHEREAS**, the low-dollar compliant bids for granular deicer products for the 2022-2023 snow and ice control season were received from Skyline Salt Solutions, 165 Westside Ct., Dubuque, IA 52003, Mark Arthofer, President; and

**WHEREAS**, Des Moines Municipal Code Section 2-726(m) authorizes the procurement of goods and/or services from contracts that have been competitively established through cooperative group contracting consortiums for State government departments, institutions, agencies and political subdivisions, such as CISG, without conforming to the competitive bidding requirements of the Procurement Division; and

**WHEREAS**, funding for said procurement is available from PW240402/Street Maintenance for a total cost of \$479,975.00; and

**WHEREAS**, the Procurement Administrator and the Public Works Department recommend approval of the low dollar compliant bids, subject to the terms and conditions set forth in the request for bids and in the cooperative group contract with Skyline Salt Solutions.

**NOW, THEREFORE, BE IT RESOLVED** that the Des Moines City Council hereby accepts and approves the aforementioned low-dollar compliant bid from Skyline Salt Solutions for granular deicer products (rock salt) for the 2022-2023 snow and ice control season, for a total pre-season delivery cost of \$65.75 per ton for a total amount of \$479,975.00, and directs the Finance Department, Procurement Division to issue a purchase order for said goods and at said total amount pursuant to the terms of the City of West Des Moines/CSIG request for bids and related contract.

Moved by \_\_\_\_\_ to adopt.

Approved as to Form:

Second by \_\_\_\_\_.

/s/ Glenna K. Frank  
Glenna Frank, Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE				
BOESEN				
GATTO				
SHEUMAKER				
MANDELBAUM				
VOSS				
WESTERGAARD				
<b>TOTAL</b>				

**CERTIFICATE**

I, P. Kay Cmelik, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

MOTION CARRIED APPROVED

\_\_\_\_\_  
Mayor

\_\_\_\_\_  
City Clerk