



Date October 3, 2022

APPROVING FIRST AMENDMENT TO AGREEMENT FOR FEDERAL GOVERNMENT AFFAIRS SERVICES CONSULTING WITH CORNERSTONE GOVERNMENT AFFAIRS, INC.

WHEREAS, on August 20, 2018, by Roll Call No. 18-1415, the City Council accepted the proposal from Cornerstone Government Affairs, Inc. to provide Professional Federal Government Affairs Services Consulting by representing the City’s interests to enhance its efforts to obtain Federal appropriations, grants and influence national policy decisions that will affect cities, including creating and implementing a strategy to execute a legislative advocacy program with capital funding solutions for aging and substandard critical and transportation infrastructure, sustainability goals, alternative revenue options and other expressed City goals and authorized the City Manager to negotiate and execute an agreement for such services (“the Agreement”); and

WHEREAS, the initial term of the Agreement was until August 31, 2019, with 3 one-year renewal options; and

WHEREAS, the parties desire to extend the term of the Agreement retroactively to September 1, 2022, on a month-to-month basis, with automatic renewals per month, following notice to Consultant with the final month extension to occur no later than December 31, 2022; and

WHEREAS, the City shall pay Cornerstone Government Affairs, Inc. an amount not to exceed \$7,000.00 per month, totaling up to \$28,000.00 for the duration of the extension, which shall include all out-of-pocket expenses and travel costs; and

WHEREAS, the City Manager and consultant have negotiated a First Amendment to the Agreement, in form on file in the office of the City Clerk, setting forth the above-described term extension and payment.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Des Moines, Iowa:

1. That it is deemed to be in the best interests of the City to extend the term of this Agreement on a month-to-month basis with the final month extension occurring no later than December 31, 2022, in an amount not to exceed \$7,000.00 per month, totaling up to \$28,000.00 for the duration of the extension.
2. That the First Amendment to Agreement for Consulting Services by and between the City of Des Moines, Iowa and Cornerstone Government Affairs, Inc. for Federal Government Affairs Services is hereby approved, and the City Manager is hereby authorized and directed to execute the Amendment, and extend the Agreement for up to a four-month period with final



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month extension to occur no later than December 31, 2022, if deemed by the City Manager to be in the best interests of the City.

(Council Communication No. 22- 444)

MOVED BY _____.

SECOND BY _____ TO ADOPT.

Approved As To Form:

/s/ Glenna K. Frank
Glenna Frank
Assistant City Attorney

Table with 5 columns: COUNCIL ACTION, YEAS, NAYS, PASS, ABSENT. Rows include COWNIE, BOESEN, GATTO, SHEUMAKER, MANDELBAUM, VOSS, WESTERGAARD, TOTAL, MOTION CARRIED, APPROVED.

CERTIFICATE

I, Laura Baumgartner, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Mayor

City Clerk