



**Date** October 21, 2024

**RESOLUTION APPROVING THE PURCHASE OF CISCO DATA  
CENTER NETWORK HARDWARE FROM HEARTLAND  
BUSINESS SYSTEMS, USING THE STATE OF IOWA AGREEMENT #21294  
AND NASPO VALUEPOINT AGREEMENT #AR3227**

**WHEREAS**, the Information Technology Department has requested the Finance Department’s Procurement Division to issue a purchase order for the purchase of Cisco Data Center Network Hardware; and

**WHEREAS**, the Procurement Administrator has determined that the requested Cisco SmartNet Maintenance and Support Services have been competitively bid and are available from Heartland Business Systems (Peter Helander, President, 108 3rd St, Suite 300, Des Moines, IA 50309) using NASPO ValuePoint Master Agreement #AR3227 (“NASPO Agreement”) and State of Iowa Participating Addendum #21294 (“State Contract”); and

**WHEREAS**, Des Moines Municipal Code Section 2-726(k) provides for the procurement of goods and/or services from supply schedules established by the State of Iowa Department of Administrative Services (DAS), without conforming to the competitive bidding requirements of the Procurement Ordinance, and Section 2-726(m) provides for the procurement of goods and/or services from contracts that have been competitively established through cooperative group contracting consortiums for state government departments, institutions, agencies and political subdivisions, without conforming to the competitive bidding requirements of the Procurement Ordinance; and

**WHEREAS**, the Cisco Data Center Network Hardware is being purchased from Heartland Business Systems in the total amount of \$919,777.71 utilizing the NASPO Agreement and State Contract; and

**WHEREAS**, funding for said purchase is available from CIP FY2025, MS001, C051IT99, Miscellaneous Improvements Enhanced City-wide Information and Communication Systems, Page 36 and CIP FY2025, BL133, C034PK99, City Facility and Armory Replacement, Page 62.

**NOW, THEREFORE, BE IT RESOLVED**, that the City Council of the City of Des Moines, Iowa, that:

1. The purchase of Cisco Data Center Network Hardware, in the total amount of \$919,777.71, from Heartland Business Systems and pursuant to the general terms and pricing of NASPO ValuePoint Master Agreement #AR3227 and State of Iowa Participating Addendum #21294, is hereby approved.



**Roll Call Number**

\_\_\_\_\_

**Agenda Item Number**

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- 2. The Information Technology Department Director is hereby authorized to approve and to sign any implementing or license agreements with Cisco Systems, Inc., subject to approval as to form by the Legal Department.

(Council Communication No.24-420)

Moved by \_\_\_\_\_ to adopt.

Second by \_\_\_\_\_.

APPROVED AS TO FORM:

/s/ Glenna K. Frank  
Glenna K. Frank, Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
BOESEN				
COLEMAN				
GATTO				
MANDELBAUM				
SIMONSON				
VOSS				
WESTERGAARD				
TOTAL				
MOTION CARRIED	APPROVED			

**CERTIFICATE**

I, LAURA BAUMGARTNER, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

\_\_\_\_\_  
Mayor

\_\_\_\_\_  
City Clerk