



Date February 10, 2025

APPROVING AND AUTHORIZING THE RENEWABLE AGREEMENT FOR MOWING, TRIMMING AND LITTER REMOVAL SERVICES FROM VARIOUS LAWN CARE PROVIDERS TO BE USED BY THE PARKS AND RECREATION DEPARTMENT FOR A TOTAL ESTIMATED ANNUAL AMOUNT OF \$1,179,046.00

WHEREAS, the Parks and Recreation Department requested the Finance Department, Procurement Division to solicit bids for a two (2) year agreement with two (2) additional two (2) year renewal options to provide mowing, trimming and litter removal services for city parks, open spaces, cemeteries, and municipal buildings; and

WHEREAS, the Procurement Division solicited bids by publishing Request for Bid D25-234 on the City's online bid procurement system with eighteen potential bidders and four (4) bids received; and

WHEREAS, the low dollar compliant bid for mowing and trimming services for northwest and south region parks, open spaces and municipal builds was received from Beautiful Lawns by Long's, LLC, 911 SE 14th Street, Des Moines, IA 50317, Brandan Long, Owner; and

WHEREAS, the low dollar compliant bid for mowing and trimming services for Elm Grove, Oak Grove, Sims and Laurel Hill cemeteries was received by Egenberger Lawn Care, 200 34th Ct., West Des Moines, IA 50265, Brad Egenberger, Owner; and

WHEREAS, the low dollar compliant bid for mowing and trimming services for Glendale Cemetery Sections 1 through 5 was received from Stamper Lawn Care, 125 Hughes Avenue, Des Moines, IA 50315, Cody Stamper, Owner; and

WHEREAS, the low dollar compliant bid for mowing and trimming services for northwest region parks, open spaces, municipal builds and Woodland Cemetery was received from ADA Mowing, 4432 Orchard Drive, Pleasant Hill, IA 50327, Joel Huggins, Owner; and

WHEREAS, funding is available from FY 2025 Operating Budget, Park and Recreation Department, Horticultural Maintenance, G001 PK200226 and Cemeteries, G001 PK200220 at an estimated annual amount of \$1,179, 046.00; and

WHEREAS, the Procurement Administrator, and Parks and Recreation Department recommends approval of the awards to the low dollar compliant bids received for mowing, trimming and litter removal services.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Des Moines, Iowa, hereby accepts and approves the awards to the aforementioned low dollar bidders, at an annual estimated cost of up to \$1,179,046.00, and further authorizes the Procurement Administrator to enter into a two (2) year agreement with two (2) additional two (2) year renewal options, with price increases complying with agreement terms.



Date February 10, 2025

(Council Communication No. 25-047)

Approved as to form:

Moved by _____ to adopt.

/s/ Chas M. Cahill
Chas M. Cahill
Assistant City Attorney

Second by _____.

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
BOESEN				
COLEMAN				
GATTO				
SIMONSON				
MANDELBAUM				
VOSS				
WESTERGAARD				
TOTAL				
MOTION CARRIED			APPROVED	

CERTIFICATE

I, Laura Baumgartner, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Mayor

City Clerk

Bid No. D25-234 "Parks Mowing, Trimming and Litter Removal Services"
 Due Date: 12/18/24

Line #	Description	QTY	UOM	Egenberger Lawn Care		ADA Mowing		Beautiful Lawns by Longs LLC		Stamper Lawncare	
				Total Price	\$371.00	Total Price	\$492.28	Total Price	\$583.50	Total Price	\$625.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	Pricing shall be firm from the beginning date of the signed agreement. Bid prices shall be inclusive of all supervision, labor, materials, tools, equipment and travel to fulfill the requirements of this Request for Bid. No additional costs will be paid by the City of Des Moines. Any exclusions of costs to perform this contract will be the responsibility of the Bidder.										
2	(Annual cycles will be approximately 18 to 24 cycles between March and December) Contractors may bid on one Area (Parks and Selected ROW or entire Cemetery locations or individual Cemetery location), in whole, or any combination thereof. Award of a contract(s) will be to the lowest responsive, responsible bid based on the cost of mowing, trimming and litter removal services per estimated cost per cycle per Area. Contractor will be paid per acre bid price as a minimum for locations that are less than 1.0 acre in size.										
3	Mowing and Trimming per Cycle - Northeast Region Parks, Open Space and Municipal Buildings# of Acres: 202.8	1	Cost per Acre/Site	No Bid		\$34.78	\$34.78	\$48.50	\$48.50	No Bid	
4	Mowing and Trimming per Cycle - Northwest Region Parks, Open Space and Municipal Buildings# of Acres: 121.6	1	Cost per Acre/Site	No Bid		\$46.00	\$46.00	\$38.50	\$38.50	No Bid	
5	Mowing and Trimming per Cycle - South Region Parks, Open Space and Municipal Buildings# of Acres: 166.3	1	Cost per Acre/Site	No Bid		\$47.00	\$47.00	\$38.50	\$38.50	No Bid	
6	Mowing and Trimming per Cycle - Cemeteries (ALL CEMETERY LOCATIONS)# of Acres: 273.69	1	Cost per Acre/Site	No Bid		No Bid		No Bid		No Bid	
7	Mowing and Trimming per Cycle - South Region Individual Cemetery, Elm Grove, 6501 Indianola Road# of Acres: 4.1	1	Cost per Acre/Site	\$95.00	\$95.00	No Bid		\$115.00	\$115.00	No Bid	
8	Mowing and Trimming per Cycle - Northwest Region Individual Cemetery, Glendale Section 1, 4909 University Avenue# of Acres: 18.7	1	Cost per Acre/Site	No Bid		No Bid		No Bid		\$125.00	\$125.00
9	Mowing and Trimming per Cycle - Northwest Region Individual Cemetery, Glendale Section 2, 4909 University Avenue# of Acres: 26.1	1	Cost per Acre/Site	No Bid		No Bid		No Bid		\$125.00	\$125.00
10	Mowing and Trimming per Cycle - Northwest Region Individual Cemetery, Glendale Section 3, 4909 University Avenue# of Acres: 39.7	1	Cost per Acre/Site	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$125.00	\$125.00
11	Mowing and Trimming per Cycle - Northwest Region Individual Cemetery, Glendale Section 4, 4909 University Avenue# of Acres: 49.0	1	Cost per Acre/Site	No Bid		No Bid		No Bid		\$125.00	\$125.00
12	Mowing and Trimming per Cycle - Northwest Region Individual Cemetery, Glendale Section 5 Masonic, 4909 University Avenue# of Acres: 26.7	1	Cost per Acre/Site	No Bid		No Bid		No Bid		\$125.00	\$125.00
13	Mowing and Trimming per Cycle - Northeast Region Individual Cemetery, Laurel Hill, 3601 E. Court Avenue# of Acres: 58.4	1	Cost per Acre/Site	\$86.00	\$86.00	\$104.50	\$104.50	\$0.00	\$0.00	\$0.00	\$0.00
14	Mowing and Trimming per Cycle - South Region Individual Cemetery, Oak Grove, 3900 S.W. 31st Street# of Acres: 1.9	1	Cost per Acre/Site	\$95.00	\$95.00	No Bid		\$115.00	\$115.00	No Bid	
15	Mowing and Trimming per Cycle - Northeast Region Individual Cemetery, Sims, 3605 University Avenue# of Acres: 1.2	1	Cost per Acre/Site	\$95.00	\$95.00	\$150.00	\$150.00	\$115.00	\$115.00	No Bid	
16	Mowing and Trimming per Cycle - Northwest Region Individual Cemetery, Woodland, 2019 Woodland Avenue# of Acres: 47.8	1	Cost per Acre/Site	No Bid		\$110.00	\$110.00	\$113.00	\$113.00	No Bid	