



Date March 24, 2025

RESOLUTION APPROVING PROCUREMENT OF SEVEN TYPE 1 AMBULANCES FROM FOSTER COACH SALES, INC., APPROVING USE OF SOURCEWELL COOPERATIVE AGREEMENT, AND AUTHORIZING NEGOTIATION AND EXECUTION OF SUPPLEMENTAL AGREEMENT WITH REV GROUP, INC.

WHEREAS, the Fire Department has requested the Finance Department's Procurement Division to issue a purchase order for seven Type 1 replacement ambulances, for a total cost of \$3,011,372.00; and

WHEREAS, the Procurement Administrator has determined that Type 1 ambulances have been competitively bid and are available from REV Group, Inc., doing business as (d/b/a) Horton Emergency Vehicles, pursuant to Sourcewell cooperative purchase contract #122123-RVG, and through use of REV Group, Inc.'s sole local vendor Foster Coach Sales, Inc., 903 Prosperity Drive Street, Sterline, Illinois 61081 (Steve Foster, President); and

WHEREAS, Des Moines Municipal Code Section 2-726(b)(20) authorizes the procurement of goods and/or services from contracts that have been competitively established through cooperative group contracting consortiums for state government departments, institutions, agencies and political subdivisions, such as Sourcewell, without conforming to the competitive bidding requirements of the Procurement Ordinance; and

WHEREAS, the seven Type 1 ambulances are proposed to be purchased for use by the Fire Department from REV Group, Inc. d/b/a Horton Emergency Vehicles, through its local vendor Foster Coach Sales, Inc., for the total amount of \$3,011,372.00; and

WHEREAS, funding for the above-described purchase of goods is available from CIP FY 2025, page 24, Fire Equipment Acquisition FR013 C041FD; and

WHEREAS, said procurement may require a Short Form Agreement between the City and REV Group, Inc., d/b/a Horton Emergency Vehicles to supplement Sourcewell contract #122123-RVG with terms specific to the City's procurement, with said agreement to be negotiated by the City's Finance and Fire Departments.

NOW, THEREFORE, BE IT RESOLVED, that the City Council of the City of Des Moines, Iowa, that:

1. The purchase of seven Type 1 ambulances from REV Group, Inc. d/b/a Horton Emergency Vehicles, through its local vendor Foster Coach Sales, Inc., in the total amount of \$3,011,372.00 and per the general terms and pricing of Sourcewell purchasing contract number #122123-RVG with REV Group, Inc. is hereby approved.
2. To the extent determined necessary by the Legal Department and the Finance Department, the Finance and Fire Departments are hereby authorized and directed to proceed with negotiation of a Short Form Agreement or similar agreement between the City and REV Group, Inc., d/b/a Horton Emergency Vehicles, supplementing Sourcewell contract #122123-RVG, and the City Manager is authorized and directed to execute said Agreement on behalf of the City following approval as to form by the Legal Department.



Roll Call Number

Agenda Item Number

38

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Date March 24, 2025

(Council Communication No. 25-114)

Moved by _____ to adopt.

Second by _____.

APPROVED AS TO FORM:

/s/ Glenna K. Frank
Glenna K. Frank
Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
BOESEN				
COLEMAN				
GATTO				
MANDELBAUM				
SIMONSON				
VOSS				
WESTERGAARD				
TOTAL				

MOTION CARRIED APPROVED

_____ Mayor

CERTIFICATE

I, Laura Baumgartner, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

_____ City Clerk