



Date June 9, 2025

RESOLUTION APPROVING PROCUREMENT OF 100' PLATFORM TANDEM AXLE AERIAL FIRE APPARATUS AND TWO SINGLE AXLE PUMPING FIRE APPARATUS FROM THE SUTPHEN CORPORATION AND APPROVING USE OF H-GAC COOPERATIVE AGREEMENT FS12-23 AND SUPPLEMENTAL AGREEMENT WITH SUTPHEN CORPORATION

WHEREAS, the Fire Department has requested the Finance Department’s Procurement Division to issue a purchase order for one 100’ Platform Tandem Axle Aerial Fire Apparatus and two Single Axle Pumping Fire Apparatus; and

WHEREAS, the Procurement Administrator has determined that 100’ Platform Tandem Axle Aerial Fire Apparatus and the Single Axle Pumping Fire Apparatus have been competitively bid and are available from The Sutphen Corporation., 6450 Eiterman Rd, Dublin, OH 43016 (Shelby Sutphen-Chambers, President), pursuant to Houston-Galveston Area Council (H-GAC) cooperative purchase contract FS12-23 with The Sutphen Corporation; and

WHEREAS, Des Moines Municipal Code Section 2-726(b)(20) authorizes the procurement of goods and/or services from contracts that have been competitively established through cooperative group contracting consortiums for state government departments, institutions, agencies and political subdivisions, such as the Houston-Galveston Area Council (H-GAC), without conforming to the competitive bidding requirements of the Procurement Ordinance; and

WHEREAS, the 100’ Platform Tandem Axle Aerial Fire Apparatus and the two Single Axle Pumping Fire Apparatus are proposed to be purchased for use by the Fire Department from The Sutphen Corporation, for the total amount of \$5,060,535.00 with possibility of five percent (5%) increase for material manufacturing cost impacts from evolving industry conditions and market volatility as required by The Sutphen Corporation; and

WHEREAS, funding for the above-described purchase of goods is available from FY2026 Adopted Capital Improvement Program (CIP), Page 54, Equipment Acquisition – Fire Department (FY2025-29 ongoing), FR013 C041FD – Equipment Acquisition – Fire Department, Being: G.O. Bonds to be Issued; and

WHEREAS, on July 15, 2024, by Roll Call No. 24-0990, the City Council authorized and directed negotiation and approval of a supplemental agreement between the City and The Sutphen Corporation to supplement H-GAC contract FS12-23 with terms specific to the City’s procurement.

NOW, THEREFORE, BE IT RESOLVED, that the City Council of the City of Des Moines, Iowa, that the purchase of one 100’ Platform Tandem Axle Aerial Fire Apparatus and two Single Axle Pumping Fire Apparatus from The Sutphen Corporation., in the total amount of \$5,060,535.00 and up to an additional five percent (5%) increase if required by The Sutphen Corporation, and per the general terms and pricing of the Houston Galveston Area Council (HGAC) purchasing contract FS12-23 and Short-Form Agreement No.



Roll Call Number

Agenda Item Number

44

Date June 9, 2025

W24-787 between the City and The Sutphen Corporation, is hereby approved, and the Finance Department, Procurement Division is hereby directed to issue a purchase order for said procurement.

(Council Communication No. 25- **233**)

Moved by _____ to adopt.

Second by _____.

APPROVED AS TO FORM:

/s/ Glenna K. Frank
Glenna K. Frank
Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
BOESEN				
COLEMAN				
GATTO				
MANDELBAUM				
SIMONSON				
VOSS				
WESTERGAARD				
TOTAL				

MOTION CARRIED

APPROVED

CERTIFICATE

I, LAURA BAUMGARTNER, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Mayor

City Clerk