



Roll Call Number

Agenda Item Number

48

Date June 9, 2025

**APPROVING PROCUREMENT OF GRANULAR DEICER PRODUCTS FROM CENTRAL SALT LLC AND APPROVING USE OF CENTRAL IOWA SALT GROUP CONTRACT**

**WHEREAS**, the Street Maintenance Division of the Public Works Department, along with the City of West Des Moines, Polk County and 26 other public entities representing the Central Iowa Salt Group (CISG), requested the solicitation of joint bids for granular deicer products (rock salt) for delivery to the Metropolitan Salt Storage Facility, and to individual CISG agencies storage facilities for the 2025-2026 snow and ice control season; and

**WHEREAS**, the City of West Des Moines through its Public Works Department, on behalf of CISG, solicited request for bids by advertisement and mailing to eleven (11) potential bidders with two (2) bids received on April 16, 2025; and

**WHEREAS**, the low-dollar compliant bids for granular deicer products for the 2025-2026 snow and ice control season were received from Central Salt, LLC., 385 Airport Rd. #108, Elgin, IL, Thomas Peterson, President/General Manager; and

**WHEREAS**, Des Moines Municipal Code Section 2-726(m) authorizes the procurement of goods and/or services from contracts that have been competitively established through cooperative group contracting consortiums for State government departments, institutions, agencies and political subdivisions, such as CISG, without conforming to the competitive bidding requirements of the Procurement Division; and

**WHEREAS**, funding for said procurement is available from PW240402/Street Maintenance for a total cost of \$662,500.00; and

**WHEREAS**, the Procurement Administrator and the Public Works Department recommend approval of the low dollar compliant bids, subject to the terms and conditions set forth in the request for bids and in the cooperative group contract with Central Salt LLC.

**NOW, THEREFORE, BE IT RESOLVED** that the Des Moines City Council hereby accepts and approves the aforementioned low-dollar compliant bid from Central Salt, LLC. for granular deicer products (rock salt) for the 2025-2026 snow and ice control season, for a total pre-season delivery cost of \$66.25 per ton for a total amount of \$662,500.00, and directs the Finance Department, Procurement Division to issue a purchase order for said goods and at said total amount pursuant to the terms of the City of West Des Moines/CSIG request for bids and related contract.

Moved by \_\_\_\_\_ to adopt.

Approved as to Form:

Second by \_\_\_\_\_.

/s/ Chas M. Cahill \_\_\_\_\_

Chas M, Cahill, Assistant City Attorney

**CERTIFICATE**

I, Laura Baumgartner, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

| COUNCIL ACTION | YEAS | NAYS | PASS | ABSENT |
|----------------|------|------|------|--------|
| BOESEN         |      |      |      |        |
| COLEMAN        |      |      |      |        |
| GATTO          |      |      |      |        |
| MANDELBAUM     |      |      |      |        |
| SIMONSON       |      |      |      |        |
| VOSS           |      |      |      |        |
| WESTERGAARD    |      |      |      |        |
| TOTAL          |      |      |      |        |

MOTION CARRIED

APPROVED

Mayor

City Clerk