



Date November 17, 2025

**APPROVING PROCUREMENT OF SNOW REMOVAL SERVICES FOR THE CITY OF DES MOINES
FROM BEAUTIFUL LAWNS BY LONG'S, L.L.C., MB LAWN CARE, LLC, AND STONE CROSS LAWN
AND LANDSCAPE IN THE TOTAL ANNUAL ESTIMATED AMOUNT OF \$300,000**

WHEREAS, the Public Works Division of the City Manager's Office requested the Finance Department, Procurement Division solicit bids for Snow Removal Services for the Public Works Department and Engineering Department's Real Estate Division for the City of Des Moines; and

WHEREAS, the Procurement Division solicited bids by advertisement on the City's electronic procurement platform through Request for Bid J26-025 to potential bidders, with five (5) compliant bids received; and

WHEREAS, the lowest responsive responsible bids for Snow Removal Services were received from Beautiful Lawns by Long's, L.L.C., 911 SE 14th Street, Des Moines, IA 50317, (Brandon Long, Owner), and MB Lawn Care, LLC, 7018 Deerview Drive, Urbandale, IA 50322, (Mirnes Becirovic, Owner), Stone Cross Lawn and Landscape, 3968 NW Urbandale Drive, Urbandale, IA 50322, (Brad Puckett, Owner); and

WHEREAS, the proposed initial term is for one year with (5) one-year renewal options, at an annual estimated amount of \$300,000.00 with price increases complying with the bid terms; and

WHEREAS, funding for said procurement is available from PW240402-521200, for an annual estimated cost of \$300,000.00; and

WHEREAS, the Procurement Administrator and the Public Works Division recommend approval of the lowest responsive, responsible bidders to service the City of Des Moines Snow Removal Services, subject to the terms and conditions set forth in Request for Bid #J26-025.

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Des Moines, Iowa, hereby accepts and approves the aforementioned lowest responsive and responsible bids from Beautiful Lawns by Long's, L.L.C., MB Lawn Care, LLC, and Stone Cross Lawn and Landscape for Snow Removal Services for the Public Works Department and Engineering Department's Real Estate Division, at an estimated total annual amount of \$300,000.00; the Finance Department, Procurement Division is hereby authorized and directed to issue a contract purchase order for said services and at said estimated total amount pursuant to the terms and conditions of Request for Bid J26-025 and the City Manager is further authorized to approve and execute renewals at an annual estimated amount of \$300,000.00, with price increases complying with bid terms and the Procurement Ordinance.

Moved by _____ to adopt

Second by _____.

Approved as to Form:

/s/ Cassie A. Bonefas

Cassie A. Bonefas

Assistant City Attorney



Roll Call Number

Agenda Item Number

37

Date November 17, 2025

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
BOESEN				
COLEMAN				
GATTO				
MANDELBAUM				
SIMONSON				
VOSS				
WESTERGAARD				
TOTAL				
MOTION CARRIED		APPROVED		
				Mayor

CERTIFICATE

I, Laura Baumgartner, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

_____ City Clerk