

★ Roll Call Number
09-2235

✓
Agenda Item Number
61

Date December 7, 2009

AFFIRMING HEARING OFFICER'S REPORT ON APPEALS OF RFP EVALUATION AND SELECTION COMMITTEE RECOMMENDATION FOR AWARD OF CONTRACT FOR THE PROVISION OF AMBULANCE BILLING AND COLLECTION SERVICES TO INTERMEDIX, ACCEPTING PROPOSAL OF INTERMEDIX AND APPROVING AWARD OF CONTRACT TO INTERMEDIX, AND AUTHORIZING THE FINANCE AND FIRE DEPARTMENTS TO NEGOTIATE, AND THE CITY MANAGER TO EXECUTE, A CONTRACT FOR THE PROVISION OF SAME

WHEREAS, the Finance Department prepared a Request for Proposals (RFP) to solicit ambulance billing and collection services for a three (3) year period with three (3) twelve (12) month renewal options, and the Procurement Division solicited proposals for such services by submitting RFPs to twenty-one (21) potential proposers with four (4) proposals received; and

WHEREAS, an Evaluation and Selection Committee comprised of Finance, Fire and City Clerk Department staff members reviewed the proposals and recommended the selection of Intermedix (Doug Shamon, President & CEO), 6451 North Federal Highway, Suite 1002, Fort Lauderdale, FL 33308, as the highest scorer based on the weighting criteria described in the RFP; and

WHEREAS, an appeal of the Evaluation and Selection Committee's recommendation was filed by two proposers who were not recommended by the Committee, Team Two, Inc. and Billing 911; and

WHEREAS, the Hearing Officer appointed by the City Manager reviewed such appeals, and a report for each has been made affirming the objections made by both appealing proposers to the calculation of the fee score in the Evaluation Criteria, and overruling all other objections of the appealing proposers, pursuant to the RFP appeal process under Section 2-756 of the Procurement Ordinance and the provisions of the RFP; and

WHEREAS, the Hearing Officer report instructed the Evaluation and Selection Committee to reevaluate all proposals considering the fee scoring standards specified by the RFP and articulated in the report; and

WHEREAS, the Evaluation and Selection Committee reevaluated the fee criteria for all proposals per the instructions in the Hearing Officer report and recommended the selection of Intermedix as the highest scorer based on the weighting criteria described in the RFP.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Des Moines, Iowa that the City Council hereby affirms the report of the Hearing Officer affirming the objections of Team Two, Inc. and Billing 911 regarding calculation of the fee score in the Evaluation Criteria and overruling all other objections.

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BE IT FURTHER RESOLVED that the City Council hereby accepts and approves the proposal submitted by Intermedix for ambulance billing and collection services and the Finance Department and Fire Department are authorized to negotiate an agreement with Intermedix to provide ambulance billing and collection services, subject to the review and approval as to form by the Legal Department, and the City Manager is authorized and directed to execute said agreement for and on behalf of the City of Des Moines, and the City Clerk is authorized to attest to his signature, and the Finance Director/City Treasurer is authorized to execute the three (3) twelve (12) month renewal options.

(Council Communication No. 09- 846)

Moved by Hensley to adopt.

Approved as to form:

Ann DiDonato
 Ann DiDonato
 Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE		✓		
COLEMAN	✓			
HENSLEY	✓			
KIERNAN	✓			
MAHAFFEY		✓		
MEYER		✓		
VLISSIS	✓			
TOTAL	4	3		

MOTION CARRIED APPROVED
T. M. Franklin Mayor

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Diane Rauh City Clerk