

Date May 9, 2011

**APPROVAL OF PROCURMENT OF TEN (10) CROSS TRAINING MACHINES FOR THE FIRE DEPARTMENT FROM 2<sup>ND</sup> WIND EXERCISE, INC. FOR GOOD CAUSE SHOWN, AT A TOTAL COST OF \$37,850.00**

WHEREAS, the Fire Department requested the Finance Department, Procurement Division to purchase ten (10) commercial line cross training machines to be used for the wellness fitness program; and

WHEREAS, the Fire Department field tested three different brands of demonstration machines over a 4-6 week period using American Council on Exercise certified personnel and found the Octane Pro brand to be the machines most suited to the Fire Department's needs in terms of low impact design and adjustable features, and was also the lowest price; and

WHEREAS, 2<sup>nd</sup> Wind Exercise, Inc., 7585 Equitable Drive, Eden Prairie, MN 55344, Richard Enrico, President, is the sole local area provider of the Octane Pro brand of equipment, and will supply warranty service through a local branch in the metro area; and

WHEREAS, the City Manager recommends that the procurement of ten (10) cross training machines for use by the Fire Department be exempted from the competitive bidding requirements for good cause shown, pursuant to Section 2-710(a) of the Municipal Code of the City of Des Moines; and

WHEREAS, funding is available from FIR010700/Maintenance and Repair;

NOW THEREFORE BE IT RESOLVED, that good cause has been shown to exempt the procurement of ten (10) cross training machines from the Procurement Ordinance competitive bidding requirements; and

BE IT FURTHER RESOLVED that the Des Moines City Council hereby accepts and approves the procurement of ten (10) cross training machines for use by the Fire Department from 2<sup>nd</sup> Wind Exercise, Inc. at a total cost of \$37,850.00.

(Council Communication No. 11-261)

Moved by Hensley to adopt

Approved as to Form:

Ann DiDonato  
Ann DiDonato, Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE	✓			
COLEMAN	✓			
GRIESS	✓			
HENSLEY	✓			
MAHAFFEY	✓			
MEYER	✓			
MOORE	✓			
TOTAL	7			
MOTION CARRIED	APPROVED			

**CERTIFICATE**

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

T. M. Franklin Cownie  
Mayor

Diane Rauh  
City Clerk