

Date..... October 24, 2011

**APPROVING EXCEPTION TO COMPETITIVE PROCUREMENT PROCESS  
AND APPROVING AN AGREEMENT WITH IOWA METHODIST OCCUPATIONAL  
MEDICINE FOR OCCUPATIONAL HEALTH SERVICES FOR CITY EMPLOYEES  
FOR A PERIOD UP TO THREE YEARS**

WHEREAS, by City Council Roll Call 10-859 on May 24, 2010, the City approved an agreement with Safe Works of Iowa , PLLC for occupational health care services with an intended term through June 30, 2013; and

WHEREAS, Safe Works of Iowa has given the City notice of its intent to terminate the agreement to provide such services as of November 10, 2011; and

WHEREAS, Safe Works of Iowa was selected after the City issued a Request for Proposal (“RFP”) to select a qualified vendor to provide occupational health services; and

WHEREAS, once Safe Works of Iowa gave notice to terminate, the City revisited the two remaining proposals it had received pursuant to the aforementioned RFP; and

WHEREAS, the two proposers with clinics within city limits were Iowa Methodist Occupational Medicine (“IMOC”) and Concentra Medical Centers (“Concentra”) who again were asked to provide proposals for 2011 forward; and

WHEREAS, IMOC responded immediately while no response has been received from Concentra; and

WHEREAS, the evaluation committee that reviewed the 2010 RFP, has reviewed and recommends approval of IMOC’s proposal; and

WHEREAS, the estimated cost for IMOC’s occupational health services for the remainder of FY2012 is \$224,572.00 and it is recommended that the City select IMOC to provide occupational health services for one year with two one year options to renew so long as the cost in the second year does not exceed a 4% rate increase and another 4% in the third year.

WHEREAS, Des Moines Municipal Code Subsection 2-710(b) authorizes the City Council subject to the recommendation of the City Manager, to waive the RFP process upon good cause shown; and

WHEREAS, the City Manager recommends that the above described procurement be exempted from the RFP requirements for good cause shown, pursuant to Des Moines Municipal Code Subsection 2-710(b).

★ Roll Call Number  
11-1810

Agenda Item Number  
45

Date October 24, 2011

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NOW THEREFORE BE IT RESOLVED by the City Council of the City of Des Moines, Iowa:

1. That good cause has been established to exempt the procurement of occupational health care services from the procurement requirements of Des Moines Municipal Code Subsection 2-710(b); and
2. That Iowa Methodist Occupational Medicine, Eric Crowell, President and CEO, 1200 Pleasant St., Des Moines, Iowa 50309, is selected to provide occupational health services and the legal department is directed and authorized to negotiate an agreement with IMOC for such services for a term of up to three years; and
3. The Mayor is authorized to execute such agreement as approved by the legal department for and on behalf of the City of Des Moines, Iowa and as attested to by the City Clerk; and
4. The City Manager is authorized to execute the two one year renewals.

(Council Communication 11- 653 )

Moved by MahaFFEY to adopt.

Approved as to Form:



Carol J. Moser, Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE	✓			
COLEMAN	✓			
GRIESS	✓			
HENSLEY	✓			
MAHAFFEY	✓			
MEYER	✓			
MOORE	✓			
TOTAL	7			

MOTION CARRIED

APPROVED

T. M. Franklin Mayor

### CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Diane Rauh City Clerk