



Roll Call Number

14-1645

Agenda Item Number

34

Date October 20, 2014

**APPROVING AGREEMENT WITH IOWA METHODIST OCCUPATIONAL
MEDICINE d/b/a UNITYPOINT HEALTH FOR OCCUPATIONAL HEALTH
SERVICES**

WHEREAS, a request for proposals ("RFP") was issued on September 3, 2014 for occupational health services since the current service agreement will expire October 30, 2014; and

WHEREAS, the City of Des Moines received proposals for these services from Iowa Methodist Occupational Medicine d/b/a UnityPoint Health ("UnityPoint"), Bill Leaver, President and CEO, 1776 West Lakes Pkwy, #400, West Des Moines, Iowa 50266 and Concentra; and

WHEREAS, the proposals were evaluated according to established criteria including whether there are offices in Des Moines and UnityPoint outsourced Concentra in all categories; and

WHEREAS, an agreement is sought for the remainder of the current fiscal year and subsequent fiscal years; and

WHEREAS, approval of an agreement with UnityPoint is recommended at an estimated cost of \$187,629.00 for the remainder of the current fiscal year and an increase to the fee schedule not to exceed 4% in FY 2016 and FY 2017 with three one year options to renew so long as the cost does not exceed a 4% increase in each renewal year or in the alternative, to authorize the city manager to negotiate three one year renewals beginning in FY 2018 subject to city council approval if the fee schedule will exceed 4% in any renewal year.

NOW THEREFORE BE IT RESOLVED by the City Council of the City of Des Moines, Iowa:

1. That UnityPoint Health Inc., Bill Leaver, President and CEO, 1776 West Lakes Pkwy, #400, West Des Moines, Iowa 50266, is selected to provide occupational health services at an estimated cost for the remainder of FY 2015 of \$187, 629.00 and a 4% increase to the agreed fee schedule in FY 2016 and FY 2017 for the period ending June 30, 2017; and

2. The Mayor is authorized and directed to execute such agreement as approved by the legal department on behalf of the City of Des Moines, Iowa; and

3. The City Manager is authorized to approve three one year renewals beginning July 1, 2017 so long as the cost does not exceed a 4% increase in each renewal year or if the schedule will exceed 4% in any renewal year, the City Manager is authorized to negotiate a renewal

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subject to the city council's approval for any such renewal year that the fee schedule will exceed 4%.

(Council Communication 14- 492)

Moved by Hensley to adopt.

Approved as to form:

Carol J. Moser, Deputy City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE	✓			
COLEMAN	✓			
GATTO	✓			
GRAY	✓			
HENSLEY	✓			
MAHAFFEY	✓			
MOORE	✓			
TOTAL	7			
MOTION CARRIED			APPROVED	

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Diane Rauh

City Clerk

T. M. Franklin Council Mayor