

★ Roll Call Number

Agenda Item Number

18-1362

47 ✓

Date August 6, 2018

ACCEPTING PROPOSAL OF MOTOROLA SOLUTIONS, INC. FOR PUBLIC SAFETY RADIO COMMUNICATIONS SYSTEM AND AUTHORIZING CITY MANAGER TO NEGOTIATE AGREEMENT FOR THE PROVISION OF SAME

WHEREAS, the City Council recognizes that public safety communications is of paramount importance to citizens and first responders alike; and

WHEREAS, the City has owned and maintained a conventional analog radio system since the early 1970s that has below industry standards for emergency communication; and

WHEREAS, the City along with Federal Engineering, a communications consulting firm, have documented many critical deficiencies such as indoor and outdoor signal coverage, resiliency, interoperability with other agencies, capacity and encryption; and

WHEREAS, on February 28, 2018, a "Request for Proposals for Public Safety Voice Radio Communications System" No. V18-049 was issued by the Procurement Division of the Finance Department; and

WHEREAS, the Procurement Administrator solicited proposals by advertising and mailing RFP V18-049 to eight potential proposers with 2 proposals submitted; and

WHEREAS, an Evaluation and Selection Committee has reviewed and evaluated the proposals and has recommended that an agreement for such equipment and services be awarded to Motorola Solutions, Inc., being a corporation organized in the State of Delaware and located at 500 W. Monroe Street, Ste. 4400, Chicago, Illinois 60661; and

WHEREAS, the City Manager desires to negotiate an agreement with Motorola Solutions, Inc. for the equipment and services with a total estimated cost of \$10,400,000 or \$12,400,000, depending on coverage options determined during a detailed design review process for software, maintenance, equipment and installation and implementation services; and

WHEREAS, Federal Engineering recommends including an additional 15% for contingency, unknown costs, and project changes due to the complex nature of the system, resulting in an increase of the total cost to \$11.96 million or \$14.26 million, depending on coverage level options selected.

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NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Des Moines, Iowa, that:

1. The proposal for Public Safety Voice Radio Communications System submitted by Motorola Solutions, Inc. is hereby accepted and approved.
2. The City Manager is hereby authorized to negotiate an agreement with Motorola Solutions, Inc., as described in the attached Council Communication, in an amount not to exceed the above described amounts and to submit such proposed agreement to the City Council for approval.

Moved by Gray to approve; refer to the City Manager to work with Racom to better understand the costs for the outer-years of the contract.

(Council Communication No. 18- 396)

Approved As To Form:

Ann DiDonato
 Ann DiDonato
 Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE	✓			
BOESEN	✓			
COLEMAN	✓			
GATTO	✓			
GRAY	✓			
MANDELBAUM	✓			
WESTERGAARD	✓			
TOTAL	7			

T. M. Franklin
 Mayor

CERTIFICATE

I, DIANE RAUH, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Diane Rauh
 City Clerk