



Roll Call Number

20-1043

Agenda Item Number

61

Date June 22, 2020

APPROVAL OF AGREEMENT WITH DELTA DENTAL OF IOWA FOR ADMINISTRATIVE SERVICES RELATED TO THE CITY'S SELF-FUNDED DENTAL PLAN FOR EMPLOYEES AND CERTAIN RETIREES

WHEREAS, the City of Des Moines provides its employees and retirees with dental coverage in a self-funded format; and

WHEREAS, in order to administer the dental insurance plan, the City uses an outside source to administer the dental plan; and

WHEREAS, in anticipation of the expiration of the current administrative services agreement on June 30, 2020, a Request for Proposals was issued on April 27, 2020 with four responses received including the current provider, Delta Dental of Iowa; and

WHEREAS, an evaluation committee with the assistance of Benefits Consultant Holmes Murphy and Associates, determined that Delta Dental of Iowa, Jeff Russell, President and CEO, 9000 Northpark Drive, Johnston, Iowa 50131 submitted the only compliant proposal; and

WHEREAS, it is recommended that the proposal at a projected administrative cost of \$98,534 for fiscal year 2021, be accepted and that the City enter into an agreement with Delta Dental for the period of July 1, 2020 through June 30, 2026 with a rate guarantee of \$4.12 per member per month for the first three years of the agreement (July 1, 2020 – June 30, 2023), which is 2% less than the current rate; and a guaranteed rate of \$4.27, a 3.60% increase for the final three years of the agreement (July 1, 2023 - June 30, 2026) as further described in the related Council Communication.

NOW THEREFORE BE IT RESOLVED by the City Council of the City of Des Moines, Iowa:

That the RFP response of Delta Dental of Iowa, Jeff Russell, President and CEO, 9000 Northpark Drive, Johnston, Iowa 50131 for administrative services for the City's self-funded dental insurance plan is accepted and the Mayor is authorized and directed to execute an Agreement on behalf of the City of Des Moines with Delta Dental of Iowa, Jeff Russell, President and CEO, 9000 Northpark Drive, Johnston, Iowa 50131 consistent with the proposal for the term July 1, 2020 through June 30, 2026.

(Council Communication 20- 289 )

Moved by Gatto to adopt.



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Approved as to Form:

*/s/ Carol J. Moser*

Carol J. Moser, Deputy City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE	✓			
BOESEN	✓			
GATTO	✓			
GRAY	✓			
MANDELBAUM	✓			
VOSS	✓			
WESTERGAARD	✓			
TOTAL	7			

**CERTIFICATE**

I, P. Kay Cmelik, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

MOTION CARRIED

APPROVED

*J. M. Franklin Cownie*  
Mayor

*P. Kay Cmelik*

City Clerk