



**Roll Call Number**

23-0409

**Agenda Item Number**

4a

**Date** March 27, 2023

**RESOLUTION APPROVING CHANGE ORDER #2 WITH CALE AMERICA, INC. D/B/A FLOWBIRD GROUP, FOR THE PURCHASE OF ADDITIONAL MULTI-SPACE METER (MSM) PAY STATIONS AND SPACE MARKERS FOR EXPANSION OF THE ON-STREET PARKING SYSTEM AT AN ADDITIONAL COST OF \$114,150.00**

**WHEREAS**, the City, through its Traffic and Transportation Division, has undertaken the replacement of its existing single-stall parking meters with multi-space parking meters (“MSM”) equipment and operating software, including stall identification markers and stickers, on existing or furnished mounting adapters; installation, certain software, training, software hosting and maintenance, and warranty maintenance of MSM equipment throughout downtown Des Moines; and

**WHEREAS**, on August 24, 2020, the Finance Department, Procurement Division issued a Request for Proposals (N20-138) for Multi-Space Parking Meter System (RFP), including the provision and installation of MSM equipment, certain software and software maintenance, MSM equipment warranty maintenance, and MSM maintenance and operations training, and received 3 proposals in response, which proposals were reviewed by an Evaluation and Selection Committee with recommendation to accept the proposal submitted by Cale America, Inc., d/b/a Flowbird Group, 13190 56th Court, Suite 401, Clearwater, FL, 33760, as the best proposal; and

**WHEREAS**, on July 19, 2021, by Roll Call No. 21-1147, the City Council accepted said recommended proposal and approved a Multi-Space Parking Meter System and Services Agreement between the City and Cale America, Inc. d/b/a Flowbird Group (“Agreement”) through June 30, 2026, with an option to extend the Agreement for one additional 5-year term at the City’s option, in an initial amount not to exceed \$3,245,367.40; and

**WHEREAS**, on September 12, 2022, by Roll Call No. 22-1449, the City Council approved the payment of monthly operating costs for City parking meter software support, transaction, and processing fees to Cale America, Inc. d/b/a Flowbird Group, at an estimated annual cost of \$400,000.00, pursuant to the Agreement; and

**WHEREAS**, the Engineering Department, Traffic and Transportation Division has requested the Finance Department, Procurement Division issue a change order to the Agreement for the purchase of additional multi-space meter pay stations and space markers for expansion of the on-street parking system in the total amount of \$114,150.00; and

**WHEREAS**, funding is available from FY2022-2023 CIP, Page 66, Parking – On-Street Parking Technology, PG035, Parking Fund.

**NOW, THEREFORE, BE IT RESOLVED**, by the City Council of the City of Des Moines, Iowa, that the change order #2 to the Multi-Space Parking Meter System and Services Agreement between the City and Cale America, Inc., d/b/a Flowbird Group, for the purchase of additional multi-space meter pay stations and space markers for expansion of the on-street parking system at an additional cost of \$114,150.00, is hereby approved, and the Finance Department is authorized to issue payment for said change order #2 in accordance with its terms and with the Agreement.

★ Roll Call Number  
23-0409

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42

Date March 27, 2023

(Council Comm. No. 23- 155 )

MOVED BY Gatto TO ADOPT.

SECOND BY Boesen

APPROVED AS TO FORM:

/s/ Glenna K. Frank  
Glenna K. Frank, Assistant City Attorney

SLN<sub>pd</sub>

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT
COWNIE	✓			
BOESEN	✓			
GATTO	✓			
MANDELBAUM	✓			
SHEUMAKER				✓
VOSS	✓			
WESTERGAARD	✓			
TOTAL	6			1

MOTION CARRIED

APPROVED

J. M. Franklin Cownie Mayor

CERTIFICATE

I, LAURA BAUMGARTNER, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.

Laura Baumgartner City Clerk