

Date August 7, 2023

RESOLUTION APPROVING CHANGE ORDER #3 WITH CALE AMERICA, INC. D/B/A FLOWBIRD GROUP FOR THE PURCHASE OF ADDITIONAL MULTI-SPACE METER (MSM) PAY STATIONS AND SYSTEM UPGRADE FOR EXPANSION OF THE ON-STREET PARKING SYSTEM AT AN ADDITIONAL COST OF \$70,550.00

WHEREAS, the City, through its Traffic and Transportation Division, has undertaken the replacement of its existing single-stall parking meters with multi-space parking meters ("MSM") equipment and operating software, including stall identification markers and stickers, on existing or furnished mounting adapters; installation, certain software, training, software hosting and maintenance, and warranty maintenance of MSM equipment throughout downtown Des Moines; and

WHEREAS, on August 24, 2020, the Finance Department, Procurement Division issued a Request for Proposals (N20-138) for Multi-Space Parking Meter System (RFP), including the provision and installation of MSM equipment, certain software and software maintenance, MSM equipment warranty maintenance, and MSM maintenance and operations training, and received 3 proposals in response, which proposals were reviewed by an Evaluation and Selection Committee with recommendation to accept the proposal submitted by Cale America, Inc., d/b/a Flowbird Group, 13190 56th Court, Suite 401, Clearwater, FL, 33760, as the best proposal; and

WHEREAS, on July 19, 2021, by Roll Call No. 21-1147, the City Council accepted said recommended proposal and approved a Multi-Space Parking Meter System and Services Agreement between the City and Cale America, Inc. d/b/a Flowbird Group ("Agreement") through June 30, 2026, with an option to extend the Agreement for one additional 5-year term at the City's option, in an initial amount not to exceed \$3,245,367.40; and

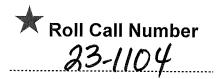
WHEREAS, on August 22, 2022, the City Engineer approved Change Order No. 1 authorizing the payment for the removal, storage, and reinstallation of pay stations due to adjacent construction projects and for other project-related work; and

WHEREAS, on September 12, 2022, by Roll Call No. 22-1449, the City Council approved the payment of monthly operating costs for City parking meter software support, transaction, and processing fees to Cale America, Inc. d/b/a Flowbird Group, at an estimated annual cost of \$400,000.00, pursuant to the Agreement; and

WHEREAS, on March 27, 2023, by Roll Call No. 23-0409, the City Council approved Change Order No. 2 authorizing the purchase of additional multi-space meter pay stations and space markers for expansion of the on-street parking system in the total amount of \$114,150.00; and

WHEREAS, the Engineering Department, Traffic and Transportation Division has requested the Finance Department, Procurement Division issue a change order to the Agreement for the purchase of 10 additional multi-space meter pay stations and a 20-unit system upgrade for expansion of the on-street parking system in the total amount of \$70,550.00; and

WHEREAS, funding is available from 2023-2024 CIP, Page 70, Parking – On-Street Parking Technology, PG035, Parking Fund.



Agenda Item Number

Date August 7, 2023

NOW, THEREFORE, BE IT RESOLVED, by the City Council of the City of Des Moines, Iowa, that the change order #3 to the Multi-Space Parking Meter System and Services Agreement between the City and Cale America, Inc., d/b/a Flowbird Group, for the purchase of 10 additional multi-space meter pay stations and a 20-unit system upgrade for expansion of the on-street parking system at an additional cost of \$70,550.00, is hereby approved, and the Finance Department is authorized to issue payment for said change order #3 in accordance with its terms and with the Agreement.

(Council Communication No. 23-368)

MOVED BY <u>Hatto</u> TO ADOPT. SECOND BY <u>BOOSE</u>.

APPROVED AS TO FORM:

/s/ Glenna K. Frank Glenna K. Frank, Assistant City Attorney

COUNCIL ACTION	YEAS	NAYS	PASS	ABSENT	CERTIFICATE I, LAURA BAUMGARTNER, City Clerk of said City hereby certify that at a meeting of the City Council of said City of Des Moines, held on the above date, among other proceedings the above was adopted. IN WITNESS WHEREOF, I have hereunto set my hand and affixed my seal the day and year first above written.
COWNIE	~				
BOESEN	V				
GATTO	L				
MANDELBAUM	V		1		
SHEUMAKER				V	
VOSS	L				
WESTERGAARD	L				
TOTAL	6			1	
MOTION CARRIED			A	PPROVED	
I.M. Ja	rianta		1 115010		Roups Banga Man